

**Town & Country Real Estate of the East End LLC**  
**Hamptons Third Quarter Report**  
**2006**

**Sag Harbor Area**

*(Includes Noyack and North Haven)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>19</b>	<b>20,575,000</b>	<b>795,000</b>	<b>1</b>	<b>14</b>	<b>1</b>	<b>3</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>-50.00%</b>	<b>-46.36%</b>	<b>+7.43%</b>	<b>-75.00%</b>	<b>-44.00%</b>	<b>-83.33%</b>	<b>+50.00%</b>	<b>-100.00%</b>	<b>-</b>
<b>3rd Q 2005</b>	<b>38</b>	<b>38,356,875</b>	<b>740,000</b>	<b>4</b>	<b>25</b>	<b>6</b>	<b>2</b>	<b>1</b>	<b>-</b>

**Sag Harbor Village**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>8</b>	<b>10,607,155</b>	<b>1,272,500</b>	<b>-</b>	<b>4</b>	<b>3</b>	<b>1</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>-50.00%</b>	<b>-21.46%</b>	<b>+58.57%</b>	<b>-100.00%</b>	<b>-66.67%</b>	<b>+50.00%</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>3rd Q 2005</b>	<b>16</b>	<b>13,504,680</b>	<b>802,500</b>	<b>2</b>	<b>12</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Shelter Island**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>16</b>	<b>26,810,548</b>	<b>836,250</b>	<b>2</b>	<b>8</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>1</b>
<b>Change</b>	<b>-42.86</b>	<b>+12.91%</b>	<b>+29.65%</b>	<b>-50.00%</b>	<b>-57.89%</b>	<b>-66.67%</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>3rd Q 2005</b>	<b>28</b>	<b>23,746,000</b>	<b>645,000</b>	<b>4</b>	<b>19</b>	<b>3</b>	<b>2</b>	<b>-</b>	<b>-</b>

**Southampton Area**

*(Includes North Sea)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>35</b>	<b>33,386,000</b>	<b>660,000</b>	<b>6</b>	<b>22</b>	<b>3</b>	<b>2</b>	<b>2</b>	<b>-</b>
<b>Change</b>	<b>-38.60%</b>	<b>-41.26%</b>	<b>-14.29%</b>	<b>-33.33%</b>	<b>-38.89%</b>	<b>-57.14%</b>	<b>-33.33%</b>	<b>-</b>	<b>-</b>
<b>3rd Q 2005</b>	<b>57</b>	<b>56,832,300</b>	<b>770,000</b>	<b>9</b>	<b>36</b>	<b>7</b>	<b>3</b>	<b>2</b>	<b>-</b>

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**Southampton Village**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>24</b>	<b>100,389,680</b>	<b>1,710,000</b>	<b>2</b>	<b>5</b>	<b>7</b>	<b>1</b>	<b>2</b>	<b>7</b>
<b>Change</b>	<b>-17.24%</b>	<b>+53.41%</b>	<b>+2.70%</b>	<b>-</b>	<b>-16.67%</b>	<b>-22.22%</b>	<b>-85.71%</b>	<b>+100.00%</b>	<b>+75.00%</b>
<b>3rd Q 2005</b>	<b>29</b>	<b>65,440,697</b>	<b>1,665,000</b>	<b>2</b>	<b>6</b>	<b>9</b>	<b>7</b>	<b>1</b>	<b>4</b>

**Westhampton**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>110</b>	<b>91,564,626</b>	<b>603,925</b>	<b>34</b>	<b>57</b>	<b>12</b>	<b>5</b>	<b>1</b>	<b>1</b>
<b>Change</b>	<b>-24.66%</b>	<b>-37.61%</b>	<b>+11.02%</b>	<b>-49.25%</b>	<b>+16.33%</b>	<b>-29.41%</b>	<b>-28.57%</b>	<b>-66.67%</b>	<b>-66.67%</b>
<b>3rd Q 2005</b>	<b>146</b>	<b>146,759,620</b>	<b>543,975</b>	<b>67</b>	<b>49</b>	<b>17</b>	<b>7</b>	<b>3</b>	<b>3</b>

**Amagansett**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>15</b>	<b>43,741,100</b>	<b>2,400,000</b>	<b>-</b>	<b>3</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>3</b>
<b>Change</b>	<b>-</b>	<b>+102.89%</b>	<b>+71.43%</b>	<b>-100.00%</b>	<b>-25.00%</b>	<b>-42.86%</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>3rd Q 2005</b>	<b>15</b>	<b>21,558,557</b>	<b>1,400,000</b>	<b>1</b>	<b>4</b>	<b>7</b>	<b>3</b>	<b>-</b>	<b>-</b>

**Bridgehampton**

*(Includes Water Mill and Sagaponack)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>38</b>	<b>126,026,225</b>	<b>2,525,000</b>	<b>1</b>	<b>5</b>	<b>9</b>	<b>9</b>	<b>6</b>	<b>8</b>
<b>Change</b>	<b>-29.63%</b>	<b>+1.65%</b>	<b>+34.67%</b>	<b>-50.00%</b>	<b>-16.67%</b>	<b>-57.14%</b>	<b>-35.71%</b>	<b>-14.29%</b>	<b>+100.00%</b>
<b>3rd Q 2005</b>	<b>54</b>	<b>123,985,693</b>	<b>1,875,000</b>	<b>2</b>	<b>6</b>	<b>21</b>	<b>14</b>	<b>7</b>	<b>4</b>

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**East Hampton Area**

*(Includes Wainscott)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>57</b>	<b>54,742,620</b>	<b>765,000</b>	<b>9</b>	<b>36</b>	<b>8</b>	<b>4</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>-45.71%</b>	<b>-47.51%</b>	<b>-5.56%</b>	<b>-18.18%</b>	<b>-45.45%</b>	<b>-61.90%</b>	<b>-33.33%</b>	<b>-</b>	<b>-100.00%</b>
<b>3rd Q 2005</b>	<b>105</b>	<b>104,285,441</b>	<b>810,000</b>	<b>11</b>	<b>66</b>	<b>21</b>	<b>6</b>	<b>-</b>	<b>1</b>

**East Hampton Village**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>8</b>	<b>26,765,000</b>	<b>3,125,000</b>	<b>-</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>2</b>
<b>Change</b>	<b>-57.89%</b>	<b>-54.83%</b>	<b>+40.84%</b>	<b>-</b>	<b>-33.33%</b>	<b>-83.33%</b>	<b>-33.33%</b>	<b>-75.00%</b>	<b>-33.33%</b>
<b>3rd Q 2005</b>	<b>19</b>	<b>59,253,300</b>	<b>2,218,800</b>	<b>-</b>	<b>3</b>	<b>6</b>	<b>3</b>	<b>4</b>	<b>3</b>

**Montauk**

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>14</b>	<b>12,393,500</b>	<b>824,750</b>	<b>1</b>	<b>11</b>	<b>2</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>-36.36%</b>	<b>-66.32%</b>	<b>+5.06%</b>	<b>-50.00%</b>	<b>-31.25%</b>	<b>-</b>	<b>-</b>	<b>-100.00%</b>	<b>-100.00%</b>
<b>2nd Q 2005</b>	<b>22</b>	<b>36,800,385</b>	<b>785,000</b>	<b>2</b>	<b>16</b>	<b>2</b>	<b>-</b>	<b>1</b>	<b>1</b>

**The Hamptons**

*(All Markets Combined)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	#Sales \$1M to 1.99M	#Sales \$2M to \$3.49	#Sales \$3.5 to 4.99M	#Sales \$5M+
<b>3rd Q 2006</b>	<b>344</b>	<b>547,001,454</b>	<b>825,000</b>	<b>56</b>	<b>167</b>	<b>51</b>	<b>32</b>	<b>16</b>	<b>22</b>
<b>Change</b>	<b>-34.97%</b>	<b>-20.78%</b>	<b>-</b>	<b>-46.15%</b>	<b>-30.99%</b>	<b>-49.50%</b>	<b>-31.91%</b>	<b>-15.79%</b>	<b>+37.50%</b>
<b>2nd Q 2005</b>	<b>529</b>	<b>690,523,548</b>	<b>825,000</b>	<b>104</b>	<b>242</b>	<b>101</b>	<b>47</b>	<b>19</b>	<b>16</b>