

Town & Country

REAL ESTATE

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HAMPTONS

2012 Year End Home Sales Report

TOWN & COUNTRY hereby releases their much anticipated year end Home Sales Report.

The 12 unique markets monitored by **TOWN & COUNTRY** enjoyed improved sales activity. 11 of the 12 saw gains in the Number of Home Sales by as much as 47%, which was posted in **East Hampton Village**. The single market of **Hampton Bays** had 4 less home sales from 158 in 2011 to 154 in 2012 — a flat or stable year, in our opinion.

Our darling hamlet of **Amagansett** set the high bar on the Median Home Sales Price with an increase of 22% to \$1.8M.

East Hampton Village once again steals the show. The Number of Home Sales rocked a 47% increase from 47 sales in 2011 to 69 in 2012. The Total Home Sales Volume more than doubled year over year from \$173M to \$362M, 2011 to 2012 respectively. Closer examination of the 7 different price ranges monitored by **TOWN & COUNTRY** and you see that **East Hampton Village** had the most amount of sales over \$10M with 10 of the 33 for the entire year. The Median Homes Sales Price for 2012 in **East Hampton Village** was nearly \$3M.

In addition 6 of the 10 most expensive home sales in the Hamptons for 2012 were in district 0301 — for those not in the business that would be none other than **East Hampton Village**.

To view more specifics on your particular locations visit www.1TownandCountry.com/reports.

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*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



Hamptons 2012 Full Year Statistics

Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	97	132,434,509	885,000	12	40	23	20	1	1	-
Change	+8%	-13.77%	+4.58%	-33%	+14%	+21%	+100%	-80%	-50%	-100%
2011	90	153,586,954	846,250	18	35	19	10	5	2	1

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	57	72,728,400	995,000	5	24	20	7	1	-	-
Change	+21%	+45.43%	+21.34%	-50%	+41%	+25%	+133%	-	-100%	-
2011	47	50,010,277	820,000	10	17	16	3	-	1	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	67	74,483,644	600,000	22	26	11	4	3	1	-
Change	+3%	+24.20%	-15.49%	+29%	-21%	+38%	-33%	+200%	-	-
2011	65	59,970,499	710,000	17	33	8	6	1	-	-

Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	143	157,149,302	731,300	37	60	30	10	3	2	1
Change	+4%	-5.89%	-2.49%	+23%	+13%	-12%	-38%	+50%	+100%	-
2011	137	166,976,032	750,000	30	53	34	16	2	1	1

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	97	313,660,837	1,825,000	3	25	25	22	7	7	8
Change	+28%	+0.93%	-21.93%	+200%	+67%	+32%	+22%	-22%	-	+14%
2011	76	310,763,585	2,337,500	1	15	19	18	9	7	7

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	250	309,818,976	804,500	67	94	53	19	10	6	1
Change	+23%	+29.14%	-12.55%	+31%	+36%	-4%	-	+67%	+100%	-
2011	203	239,906,588	920,000	51	69	55	19	6	3	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	154	69,080,433	340,000	125	21	2	6	-	-	-
Change	-3%	-10.44%	-8.23%	+3%	-22%	-75%	+500%	-100%	-	-
2011	158	77,132,860	370,500	121	27	8	1	1	-	-

Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	69	151,406,230	1,800,000	1	13	26	18	6	5	-
Change	+10%	+17.26%	+21.62%	-80%	-19%	+30%	+50%	+50%	-17%	-
2011	63	129,117,618	1,480,000	5	16	20	12	4	6	-

Bridgehampton

(Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	208	723,960,623	2,500,000	7	43	37	43	38	29	11
Change	+21%	+3.36%	-3.85%	+17%	+79%	-	+13%	+41%	+7%	-15%
2011	172	700,416,043	2,600,000	6	24	37	38	27	27	13

East Hampton Area

(Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	335	414,564,193	762,000	81	136	72	28	10	7	1
Change	+21%	+33.33%	+1.94%	+31%	+10%	+14%	+33%	+150%	+133%	-
2011	278	310,938,418	747,500	62	124	63	21	4	3	1

East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	69	361,969,766	2,900,000	2	15	12	11	9	10	10
Change	+47%	+109.26%	+12.62%	-	+114%	+20%	+22%	+13%	+11%	+400%
2011	47	172,974,180	2,575,000	2	7	10	9	8	9	2

Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	79	104,401,838	870,000	9	45	13	6	4	1	1
Change	+1%	+40.38%	+5.65%	+50%	-15%	-13%	+50%	-	-	-
2011	78	74,371,907	823,500	6	53	15	4	-	-	-

The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2012	1,625	2,885,658,751	895,000	371	542	324	194	92	69	33
Change	+15%	+17.97%	-0.56%	+13%	+15%	+7%	+24%	+37%	+17%	+32%
2011	1,414	2,446,164,961	900,000	329	473	304	157	67	59	25