

Town & Country

REAL ESTATE

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For further info contact Judi A. Desiderio 631-324-8080 ext.221

NORTH FORK

2012 Year End Home Sales Report

TOWN & COUNTRY is pleased to release the 2012 North Fork Year End Home Sales Report. All 4 markets posted gains in the sales activity. The Number of **Home Sales** rose by as much as 41% in **Orient (which includes East Marion and Greenport)**. **Orient** also delivered the greatest percent gain in the **Total Home Sales Volume** at 38% from \$38.6M to \$53.4M year over year.

All 4 markets monitored by **TOWN & COUNTRY** also demonstrated increases in the **Total Home Sales Volume**. Prices seem to have remained stable in 2012 from 2011, but clearly more buyers jumped off the fence with both feet.

We predict 2013 to be the year prices rise.

To view more specifics on your particular locations visit www.1TownandCountry.com/reports.

Judi A. Desiderio, CEO
jd@1TownandCountry.com • 631-324-8080

1TownandCountry.com

*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



North Fork 2012 Full Year Statistics

Jamesport

(Includes Aquebogue, Baiting Hollow and South Jamesport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2012	81	33,535,244	360,000	67	10	4			
Change	+19.12%	+5.82%	-9.42%	+34.00%	-33.33%	+33.33%	-	-	-
2011	68	31,692,070	397,450	50	15	3			

Mattituck

(Includes Laurel and Cutchogue)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2012	121	71,774,549	440,000	73	39	6	1	1	1
Change	+11.01%	+6.73%	+4.76%	+14.06%	+18.18%	-25.00%	-75.00%	-	-
2011	109	67,247,870	420,000	64	33	8	4		

Southold

(Includes New Suffolk and Peconic)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2012	107	63,961,058	468,000	59	35	10	3		
Change	+2.88%	+8.76%	+5.17%	-10.61%	+25.00%	+25.00%	+50.00%	-	-
2011	104	58,811,296	445,000	66	28	8	2		

Orient

(Includes East Marion and Greenport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2012	103	53,370,931	388,000	67	23	13			
Change	+41.10%	+38.22%	-8.71%	+48.89%	+4.55%	+116.67%	-	-	-
2011	73	38,611,801	425,000	45	22	6			

Combined North Fork Markets

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2012	412	222,641,782	411,250	266	107	33	4	1	1
Change	+16.38%	+13.38%	-2.55%	+18.22%	+9.18%	+32.00%	-33.33%	-	-
2011	354	196,363,037	422,000	225	98	25	6		