

HAMPTONS 2ND QUARTER 2013 HOME SALES REPORT

Press Release: July 19, 2013

TOWN & COUNTRY hereby releases the 2nd Quarter 2013 Hamptons Home Sales Report.

As predicted, the 2nd Quarter of this year resulted in heightened activity nearly clear across the board in **All Hamptons Markets Combined**.

The **TOWN & COUNTRY** report is the most detailed of any published reports. 7 of 11 markets monitored by **TOWN & COUNTRY** saw increases in the **Number of Home Sales** and 9 of the 11 markets realized gains in **Total Home Sales Volume** by as much as 103% in **Southampton Village** where a whopping \$136,000,000 closed in 2013, compared to \$67,000,000 in 2012 — both 2nd Quarter statistics.

East Hampton Village closed \$130,000,000 in **Home Sales** in 2nd Quarter 2013, an 82% jump from prior year, but the **BIG STORY** here is the **Median Home Sales Price** for **East Hampton Village** with a remarkable \$4.3M — a 207% leap from same period last year.

For over the past 20 years of reporting on **Home Sales** activity on the East End I've referred to **East Hampton Village** and **Southampton Village** as our crown jewels — now with **Median Home Sales Prices** of \$4,300,000 and \$3,072,500 respectively, they firmly secure their positions.

The white hot market of **Montauk** saw a 35% increase in the **Number of Home Sales**, which was the greatest increase of any market.

Looking again at **All Hamptons Markets Combined**, one statistic just leaps off the page — of the 7 different price ranges in each hamlet monitored by **TOWN & COUNTRY**, the \$3.5-\$4.99M price category jumped up 83% year to year from 18 sales 2nd Quarter 2012 to 33 for same quarter 2013.

The 2nd Quarter 2013 showed a fully recovered Hamptons Home Sales Market.

To view all reports visit 1TownandCountry.com/reports.

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*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



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THE POWER OF DEEP ROOTS

Hamptons 2013 Second Quarter Statistics

Sag Harbor Area (Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	22	36,779,000	820,000	2	11	4	1	2	2	-
Change	+10%	+63.94%	+16.85%	-50%	+38%	-20%	-67%	-	-	-
2nd Q 2012	20	22,435,000	701,750	4	8	5	3	-	-	-

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	12	20,896,000	1,080,500	1	4	3	2	2	-	-
Change	-14%	+48.95%	+52.18%	-50%	-50%	+50%	-	-	-	-
2nd Q 2012	14	14,029,000	710,000	2	8	2	2	-	-	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	18	20,796,250	942,500	3	6	7	1	1	-	-
Change	+13%	+27.37%	+57.08%	-25%	-25%	+250%	-	-	-	-
2nd Q 2012	16	16,328,000	600,000	4	8	2	1	1	-	-

Southampton Area (Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	35	34,771,125	737,500	8	17	6	4	-	-	-
Change	-8%	-10.94%	+0.59%	-27%	+21%	-40%	+100%	-	-100%	-
2nd Q 2012	38	39,042,274	733,150	11	14	10	2	-	1	-

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	30	136,171,435	3,072,500	2	4	6	5	6	5	2
Change	+11%	+102.79%	+75.57%	-	-33%	-40%	-29%	+200%	+400%	+100%
2nd Q 2012	27	67,148,237	1,750,000	-	6	10	7	2	1	1

Westhampton (Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	62	75,691,012	883,750	16	24	11	8	2	1	-
Change	+7%	+22.04%	+11.30%	+7%	-4%	-15%	+167%	+100%	-	-
2nd Q 2012	58	62,021,183	794,000	15	25	13	3	1	1	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	32	10,549,500	315,000	29	3	-	-	-	-	-
Change	-3%	-39.27%	-10.00%	+7%	-	-	-100%	-	-	-
2nd Q 2012	33	17,371,100	350,000	27	3	-	3	-	-	-

Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	23	56,329,458	2,000,000	-	3	8	7	4	1	-
Change	+10%	+27.05%	+15.94%	-100%	-25%	+33%	-	+100%	-	-
2nd Q 2012	21	44,337,230	1,725,000	1	4	6	7	2	1	-

Bridgehampton (Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	59	190,102,980	2,000,000	3	13	13	15	7	4	4
Change	-5%	-24.86%	-18.20%	+50%	+8%	+18%	+15%	-13%	-64%	-20%
2nd Q 2012	62	253,003,010	2,445,000	2	12	11	13	8	11	5

East Hampton Area (Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	112	147,754,495	845,000	20	49	24	13	3	2	1
Change	+27%	+32.13%	+1.88%	+11%	+44%	+9%	+44%	-	-	-
2nd Q 2012	88	111,825,910	829,375	18	34	22	9	3	2	-

East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	17	129,937,000	4,300,000	1	2	2	2	6	1	3
Change	-	+81.76%	+207.14%	-	-67%	-50%	-	+500%	-50%	+50%
2nd Q 2012	17	71,490,050	1,400,000	-	6	4	2	1	2	2

Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	27	30,353,500	750,000	3	15	4	5	-	-	-
Change	+35%	+10.53%	-10.71%	+200%	+15%	+100%	+67%	-	-100%	-
2nd Q 2012	20	27,463,000	840,000	1	13	2	3	-	1	-

The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2nd Q 2013	449	890,131,755	955,000	88	151	88	63	33	16	10
Change	+8%	+19.24%	+6.11%	+4%	+7%	+1%	+15%	+83%	-20%	+25%
2nd Q 2012	414	746,493,994	900,000	85	141	87	55	18	20	8