

# TOWN & COUNTRY HAMPTONS YEAR END 2013 HOME SALES REPORT

Press Release: January 19, 2014

**TOWN & COUNTRY'S** Annual Year End Home Sales Report confirms that 2013 was the best year for Hamptons Real Estate since the great recession.

All 12 individual markets monitored by **TOWN & COUNTRY** experienced increases in the **Number of Home Sales**. **Montauk** experienced the greatest increase (+54%) year to year with 122 home sales in 2013 compared with 79 in 2012. Montauk's **Total Home Sales Volume** shot up 60% in the wake of the increase in the **Number of Home Sales**.

The greatest **Total Home Sales Volume** increase though was **Southampton Village**, at 62% with a \$507,023,610 total. **East Hampton Village** is the only one of the 12 markets that decreased in **Total Home Sales Volume**, albeit a mere 7%.

**Shelter Island's Median Home Sales Price** statistically rose the most at 22% from \$600,000 to \$730,000.

**Bridgehampton (which includes Water Mill and Sagaponack)** logged the greatest **Median Home Sales Price** at \$2,325,000 for the 12 months of 2013. In 2012 the highest **Median Home Sales Price** was held by **East Hampton Village** at \$2.9M, but 2013 saw **East Hampton Village Median Home Sales Price** decline to \$2,207,500.

Reviewing **All Hamptons Markets Combined** and you see all 3 criteria, as well as all 7 price ranges, monitored by **TOWN & COUNTRY** saw gains with the exception of the **Median Home Sales Price** which remained at \$895K. The bulk of the sales remain below a million dollars.

To view all reports visit [1TownandCountry.com/Reports](http://1TownandCountry.com/Reports).

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\*Source: The Long Island Real Estate Report

\*\*All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



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# Hamptons 2013 Full Year Statistics

## Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	116	151,184,551	850,000	19	54	25	10	5	2	1
Change	+20%	+14.16%	-3.95%	+58%	+35%	+9%	-50%	+400%	+100%	-
2012	97	132,434,509	885,000	12	40	23	20	1	1	-

## Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	87	110,016,031	965,000	11	38	27	6	5	-	-
Change	+53%	+51.27%	-3.02%	+120%	+58%	+35%	-14%	+400%	-	-
2012	57	72,728,400	995,000	5	24	20	7	1	-	-

## Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	80	86,848,991	730,000	18	37	13	9	2	1	-
Change	+19%	+16.60%	+21.67%	-18%	+42%	+18%	+125%	-33%	-	-
2012	67	74,483,644	600,000	22	26	11	4	3	1	-

## Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	192	224,885,873	787,500	41	80	47	18	3	2	1
Change	+34%	+43.10%	+7.68%	+11%	+33%	+57%	+80%	-	-	-
2012	143	157,149,302	731,300	37	60	30	10	3	2	1

## Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	128	507,023,610	2,177,500	7	22	32	22	16	19	10
Change	+32%	+61.65%	+19.32%	+133%	-12%	+28%	-	+129%	+171%	+25%
2012	97	313,660,837	1,825,000	3	25	25	22	7	7	8

## Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	309	366,542,667	795,000	82	120	64	30	6	6	1
Change	+24%	+18.31%	-1.18%	+22%	+28%	+21%	+58%	-40%	-	-
2012	250	309,818,976	804,500	67	94	53	19	10	6	1

## Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	187	72,219,714	325,000	155	29	2	1	-	-	-
Change	+21%	+4.54%	-4.41%	+24%	+38%	-	-83%	-	-	-
2012	154	69,080,433	340,000	125	21	2	6	-	-	-

## Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	84	181,571,394	1,825,000	3	16	30	22	10	2	1
Change	+22%	+19.92%	+1.39%	+200%	+23%	+15%	+22%	+67%	-60%	-
2012	69	151,406,230	1,800,000	1	13	26	18	6	5	-

## Bridgehampton

(Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	220	786,185,750	2,325,000	6	44	49	39	39	28	15
Change	+6%	+8.60%	-7.00%	-14%	+2%	+32%	-9%	+3%	-3%	+36%
2012	208	723,960,623	2,500,000	7	43	37	43	38	29	11

## East Hampton Area

(Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	458	527,506,816	816,288	93	204	113	34	8	3	3
Change	+37%	+27.24%	+7.12%	+15%	+50%	+57%	+21%	-20%	-57%	+200%
2012	335	414,564,193	762,000	81	136	72	28	10	7	1

## East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	72	336,199,999	2,207,500	3	15	17	10	12	7	8
Change	+4%	-7.12%	-23.88%	+50%	-	+42%	-9%	+33%	-30%	-20%
2012	69	361,969,766	2,900,000	2	15	12	11	9	10	10

## Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	122	166,902,140	802,500	9	74	20	10	4	4	1
Change	+54%	+59.87%	-7.76%	-	+64%	+54%	+67%	-	+300%	-
2012	79	104,401,838	870,000	9	45	13	6	4	1	1

## The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
2013	2,055	3,517,087,536	895,000	447	733	439	211	110	74	41
Change	+26%	+21.88%	-	+20%	+35%	+35%	+9%	+20%	+7%	+24%
2012	1,625	2,885,658,751	895,000	371	542	324	194	92	69	33