

TOWN & COUNTRY NORTH FORK YEAR END 2013 HOME SALES REPORT

Press Release: January 19, 2014

TOWN & COUNTRY'S Annual North Fork Year End Home Sales Report boldly demonstrates a strong recovery.

2013 was the best year for North Fork Home Sales since the great recession.

All 4 individual North Fork markets experienced increases in the **Number of Home Sales**, as well as **Total Home Sales Volume**.

Mattituck (which includes Laurel and Cutchogue) was the lead performer with the most **Number of Home Sales** (157), which was a 30% increase year to year 2012 to 2013. Additionally, the **Mattituck market (which includes Laurel and Cutchogue)** had the greatest **Total Home Sales Volume** at a 27% spike from \$72M in 2012 to \$91M in the 12 months of 2013.

The **Jamesport market (which includes Aquebogue, Baiting Hollow and South Jamesport)** realized the largest statistical increase in **Median Home Sales Price** at 11%. Yet the **Southold market (which includes New Suffolk and Peconic)** posted the highest **Median Home Sales Price** at \$460,000.

Reviewing **All North Fork Markets Combined** yields much to celebrate with 16% more home sales, 18% increase in **Total Home Sales Volume**, and a 6% jump in the **Median Home Sales Price**.

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*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



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THE POWER OF DEEP ROOTS

North Fork 2013 Full Year Statistics

Jamesport

(Includes Aquebogue, Baiting Hollow and South Jamesport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2013	85	39,882,188	400,000	63	20	1	1		
Change	+4.94%	+18.93%	+11.11%	-5.97%	+100.00%	-75.00%	-	-	-
2012	81	33,535,244	360,000	67	10	4			

Mattituck

(Includes Laurel and Cutchoque)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2013	157	90,894,321	441,000	88	54	11	4		
Change	+29.75%	+26.64%	+0.23%	+20.55%	+38.46%	+83.33%	+300.00%	-100.00%	-100.00%
2012	121	71,774,549	440,000	73	39	6	1	1	1

Southold

(Includes New Suffolk and Peconic)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2013	127	72,559,214	460,000	74	39	13	1		
Change	+18.69%	+13.44%	-1.71%	+25.42%	+11.43%	+30.00%	-66.67%	-	-
2012	107	63,961,058	468,000	59	35	10	3		

Orient

(Includes East Marion and Greenport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2013	108	60,199,755	417,838	70	28	7	3		
Change	+4.85%	+12.80%	+7.69%	+4.48%	+21.74%	-46.15%	-	-	-
2012	103	53,370,931	388,000	67	23	13			

Combined North Fork Markets

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
2013	477	263,535,478	435,000	295	141	32	9		
Change	+15.78%	+18.37%	+5.78%	+10.90%	+31.78%	-3.03%	+125.00%	-100.00%	-100.00%
2012	412	222,641,782	411,250	266	107	33	4	1	1