



Hamptons Dealmaker Nicole LaBella Joins Town & Country Real Estate

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“I make my clients feel like they’re my ‘only’ clients,” says licensed associate real estate broker Nicole LaBella. A leader in the Hamptons real estate market since 2000, Nicole came to Town & Country Real Estate from Corcoran in early 2017 where she was a top producer and market leader for a decade. “Town & Country has the cachet and boutique feel for buyers and sellers that I absolutely love. Business is personal here at T&C. I like to know the owner of the company and can speak to the executives for support and information whenever I need to. That access helps me service my clients and give them exactly what they want.”

“Having watched Nicole LaBella excel as a real estate professional over the years has made it clear that she would excel even further with the exceptional support staff we have here at T&C,” says Judi Desiderio, CEO of Town & Country Real Estate.

In a word, Nicole is passionate about real estate and marketing. She is the definition of tenacity and truly goes above and beyond to make the real estate experience successful for buyers, sellers, and renters in the Hamptons and across the North Fork. With her savvy understanding of the East End real estate market, and a finger on the pulse of the broader New York real estate market and trends, Nicole can put a deal together in days – keeping both buyers and sellers informed and satisfied through the closing.

A Long Island native, Nicole attended the St. John’s University, earning a B.S. degree in Business Administration, and then University of Miami for further studies. Nicole came back to Long Island and received her Master’s Degree in Education from Adelphi University and taught elementary school while managing a thriving physical fitness training business and pursuing studies towards her degree in physiology.

Nicole’s lucrative career in real estate began in 1982 as a real estate agent and she’s weathered difficult financial times and challenges in the ever-evolving real estate market alongside her clients. From boom to bust and through a national recession she’s risen through the ranks to become one of the Hamptons most noted real estate brokers and has been a member of the Multi Million Dollar Club since 2008. Her lengthy client list includes titans of industry, masters of finance, as well as the likes of Alistair Cooke of the BBC and Stuttering John of Howard Stern fame.

Beyond real estate Nicole understands the ins and outs of building and new construction. Together with her husband they built their dream home in Laurel managing every detail along the way. Now a full-time North Fork resident Nicole enjoys an idyllic life in Laurel and a real estate network that takes her from Southampton to Southold and beyond.

“I can make a deal no matter what,” effuses Nicole in her trademark vivacious style. “Whether you’re buying or selling on the North Fork or South Fork I provide excellent service managing every detail to make my clients’ experience seamless and stress-free. I make dreams come true and the end result is always success!”

