

TOWN & COUNTRY

HAMPTONS YEAR END 2017

HOME SALES REPORT

As you read in **TOWN & COUNTRY** 4th Quarter Hamptons Home Sales Report, 2017 went out with fireworks! Looking at the full year and we see that it was a year of momentum building.

East Hampton Village once again was the star performer with a **Median Home Sales Price** of \$3.1M — the highest **Median Home Sales Price** in the report. That was a 29% leap from 2016.

Montauk closed 20% more deals year over year for a total of 106 Home Sales.

East Hampton Area (which includes Wainscott) closed more home sales than any other market monitored by **TOWN & COUNTRY** which was 461.

Bridgehampton (which includes Water Mill and Sagaponack) though, brought in more CPF (Community Preservation Funds) with a **Total Home Sales Volume** of over \$772 million in closings.

10 of the 12 individual markets saw stable or increase in **Median Home Sales Price**.

Looking at **All Hamptons Markets Combined** and you will find lots of beautiful black! The **Number of Home Sales** was up 12%, **Total Home Sales Volume** was up 10%, and there was a relatively stable **Median Home Sales Price**. The only dot of red was the \$5-9.99M range which was down 10%.

In conclusion, 2017 was a fine year for Hamptons Home Sales but, frankly, 2018 is poised to be even better!

To view all reports visit

<http://www.TownAndCountryHamptons.com/html/marketReports.php>

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* Source: The Long Island Real Estate Report

** All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.

Hamptons 2017 Full Year Statistics

Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	140	246,517,046	1,394,296	9	44	47	27	9	3	1	-
Change	-1%	-8.95%	+28.51%	-18%	-20%	+18%	+35%	+125%	-70%	-	-100%
2016	142	270,743,928	1,085,000	11	55	40	20	4	10	1	1

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	77	153,135,801	1,500,000	1	19	30	18	5	4	-	-
Change	-9%	-10.25%	-	-	-17%	-6%	+13%	-38%	-33%	-	-
2016	85	170,631,563	1,500,000	-	23	32	16	8	6	-	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	75	97,671,280	820,000	10	42	14	5	1	3	-	-
Change	-12%	-11.42%	-10.87%	-29%	+17%	-33%	-38%	-80%	+200%	-	-
2016	85	110,268,466	920,000	14	36	21	8	5	1	-	-

Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	223	281,281,460	950,000	32	93	60	27	9	1	1	-
Change	+19%	-0.37%	+6.97%	+10%	+27%	+22%	-	+125%	-67%	-67%	-
2016	188	282,314,914	888,125	29	73	49	27	4	3	3	-

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	101	547,415,410	2,800,000	3	7	24	25	11	17	8	6
Change	+20%	+50.23%	+21.74%	-40%	-13%	+20%	+25%	-8%	+31%	+167%	+100%
2016	84	364,396,628	2,300,000	5	8	20	20	12	13	3	3

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	377	471,679,377	818,260	92	149	73	42	14	6	1	-
Change	+19%	+18.62%	+5.75%	+15%	+24%	+1%	+50%	+133%	-40%	-50%	-
2016	318	397,639,120	773,750	80	120	72	28	6	10	2	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	244	140,228,488	476,250	134	91	16	3	-	-	-	-
Change	+4%	+16.65%	+12.72%	-9%	+30%	+7%	+200%	-	-	-	-
2016	234	120,210,661	422,500	148	70	15	1	-	-	-	-

Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	71	185,024,691	1,800,000	2	13	23	18	8	5	2	-
Change	+8%	-1.83%	+0.88%	-	+18%	-18%	+64%	+60%	-50%	+100%	-
2016	66	188,467,559	1,784,225	-	11	28	11	5	10	1	-

Bridgehampton

(Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	190	772,373,579	2,994,000	4	24	43	41	26	35	15	2
Change	+10%	+10.15%	+20.50%	-33%	+33%	-9%	+32%	+8%	+17%	+15%	-33%
2016	172	701,225,681	2,484,750	6	18	47	31	24	30	13	3

East Hampton Area

(Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	461	566,090,679	905,000	50	218	131	44	11	6	1	-
Change	+19%	+15.97%	+4.93%	+16%	+14%	+19%	+57%	+22%	+20%	-50%	-
2016	388	488,148,793	862,500	43	191	110	28	9	5	2	-

East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	57	284,350,815	3,100,000	2	4	12	13	11	8	4	3
Change	+8%	-16.18%	+29.17%	-	-56%	+100%	-13%	+120%	-20%	+33%	-
2016	53	339,253,633	2,400,000	2	9	6	15	5	10	3	3

Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	106	156,196,771	999,500	2	52	32	16	-	4	-	-
Change	+20%	+22.00%	-1.24%	-	+24%	+14%	+60%	-100%	-	-	-
2016	88	128,034,800	1,012,000	2	42	28	10	2	4	-	-

The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2017	2,122	3,901,965,397	993,475	341	756	505	279	105	92	33	11
Change	+12%	+9.56%	+1.89%	+0%	+15%	+8%	+30%	+25%	-10%	+18%	+10%
2016	1,903	3,561,335,746	975,000	340	656	468	215	84	102	28	10