

HAMPTONS REAL ESTATE SHOWCASE

TOWN & COUNTRY REAL ESTATE EXPANDS ON THE NORTH FORK WITH NEW GREENPORT OFFICE

HRES Staff Writer | February 26, 2018

Renovations have begun on Front Street in Greenport as Town & Country Real Estate prepares to open its 8th office at [120 Front Street, Greenport, NY](#). Already the largest independently-owned and operated real estate firm on the East End of Long Island, NY with over 160 real estate agents and 7 offices spanning the Hamptons, Shelter Island, and North Fork the company's expansion into Greenport was the clear next step.



Opened in 2005 and helmed by Judi Desiderio, with managing partners Nancy McGann and Janet Hummel, there was always a master plan in place to open an office in Greenport. Desiderio explains, "Greenport is a popular hub on the North Fork. From the carousel to the great shops and award-winning restaurants, there's so much to do there."

"The North Fork real estate markets are uniquely different from the Hamptons real estate markets," says Desiderio. "There's a different vibe, a different clientele, a different heartbeat." Each of our individual offices reflect these subtle differences, staffed by true locals who know their market as no other.

"Our new North Fork flagship location will be home for some of the North Fork's best real estate agents, as it has been for so long, to best serve their clients and customers," says Joan Bischoff van Heemskerck, Town & Country Real Estate's North Fork and Shelter Island Executive Sales Manager. "Town & Country is a great place to work, providing superior support for its agents, to service all North Fork Real Estate needs!"

Why Greenport? Desiderio explains, "Greenport is such an ideal place for an office because of the foot traffic. And who knows more about great locations than real estate agents." And, like many of the firm's exclusive listings the new Front Street office will enjoy a truly great waterview location in the center of the Village across from the vibrant Mitchell Park.

"All of our offices are in the center of town. This space is in the center of the core business district of Greenport – it's prime!" says Desiderio of the expansion. "With this new office we're expanding our footprint and will be hiring agents to accommodate our expansion. We're renovating the space and plan to move into the office this spring in preparation for the summer season."