

NORTH FORK 3Q 2020 HOME SALES REPORT

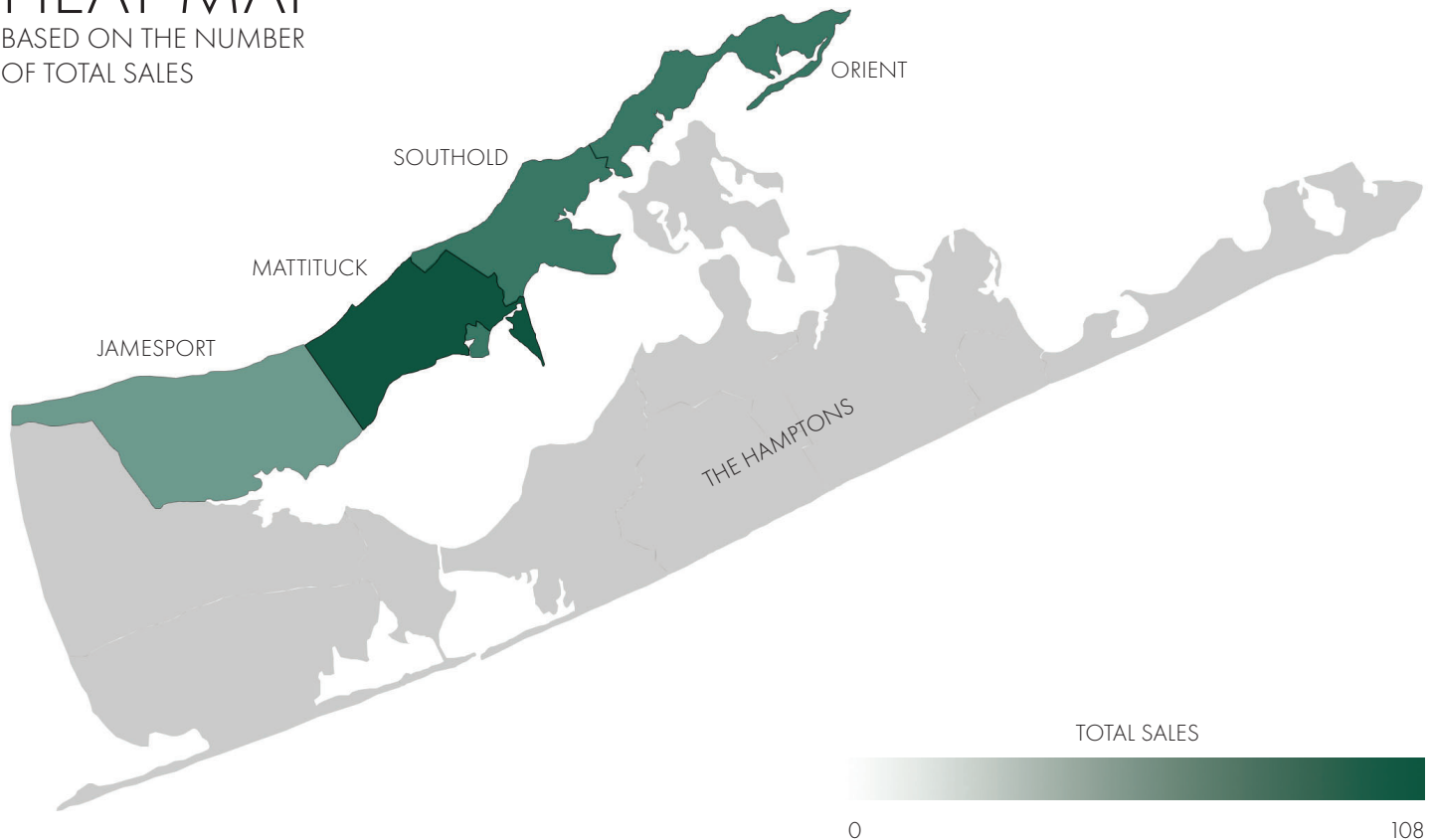
“The 3rd Quarter of 2020 North Fork Home Sales experienced a tremendous increase in activity – much of which continues through today. Looking at All North Fork Markets Combined, and the strong 3rd Quarter Home Sales report activity is confirmed! The Total Home Sales Volume grew an impressive +38% with +20% more home Sales and an +18% increase in Median Home Sales Price. All price ranges experienced gains except the under \$500K, which undoubtedly is due to lack of inventory. Our North Fork offices continue to report brisk Home Sales activity which should result in an even more dazzling 4th Quarter 2020 report.”

Judi Desiderio, CEO | JD@TCHamptons.com | 631.324.8080

THE NORTH FORK ALL MARKETS COMBINED	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	3Q 2020	108	83,708,557	677,000	23	69	14	2	-
	CHANGE	+20%	+38.39%	+17.74%	-21%	+41%	+27%	+100%	-
	3Q 2019	90	60,486,833	575,000	29	49	11	1	-

NORTH FORK HEAT MAP

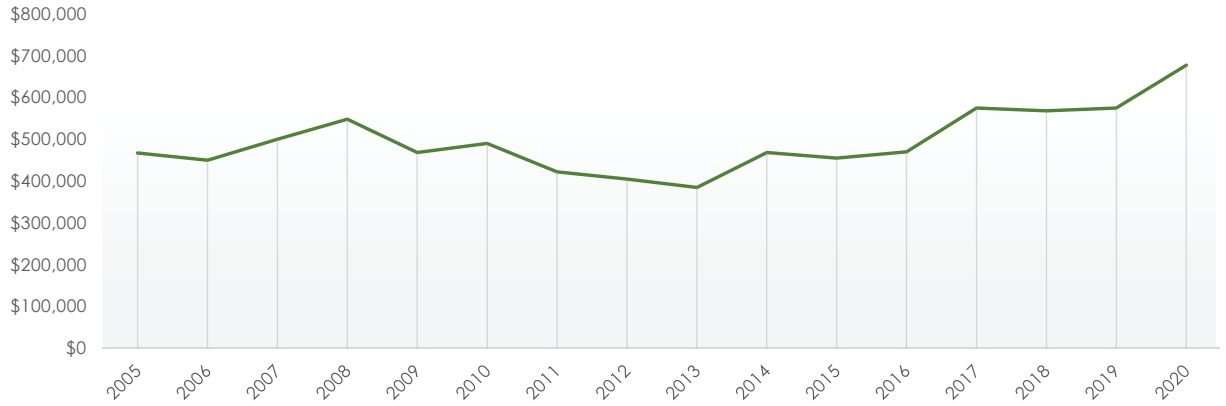
BASED ON THE NUMBER OF TOTAL SALES



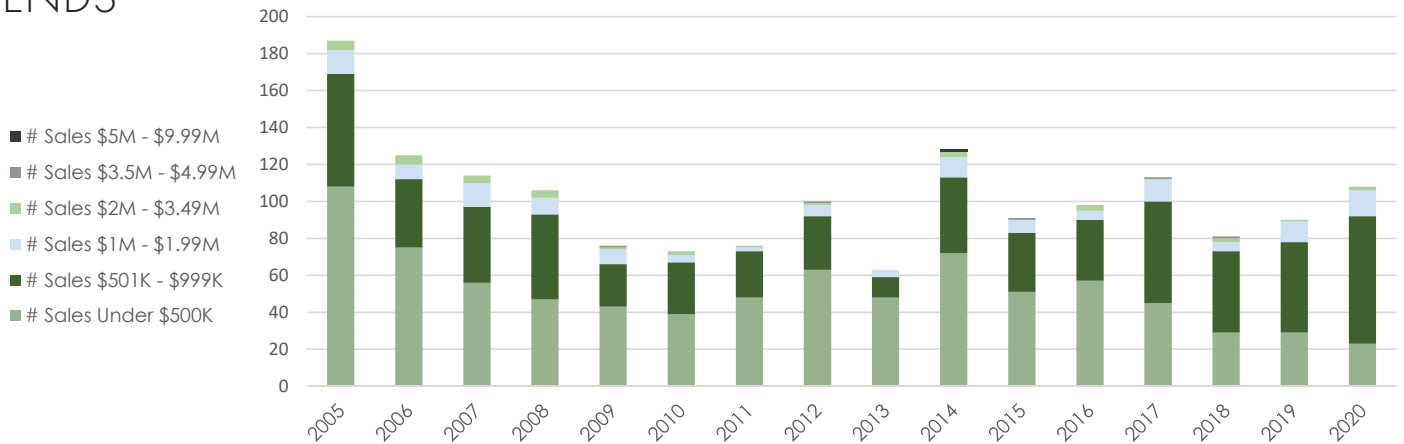
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All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice. (Source: The Real Estate Report Inc.)

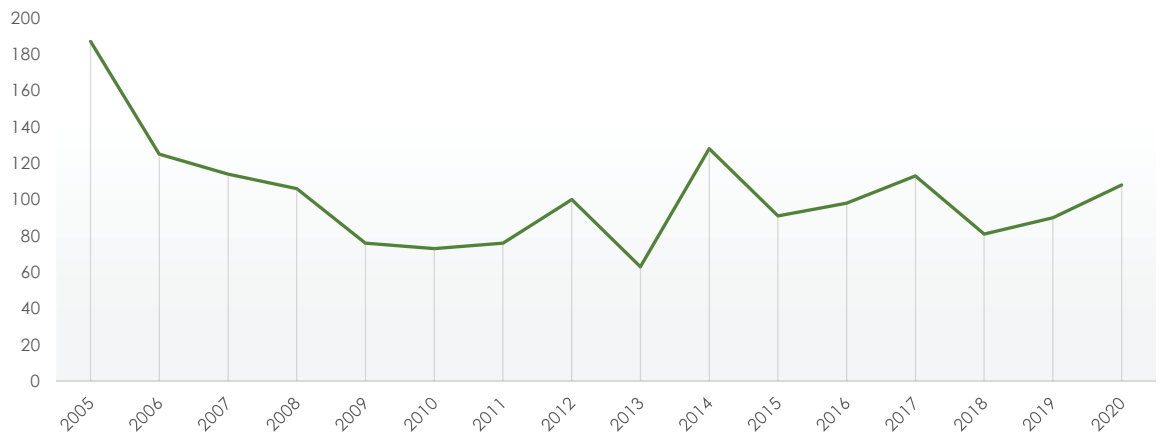
MEDIAN HOME SALES PRICE



SALES TRENDS



TOTAL # OF HOME SALES



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#999,000
Web# 868850

JAMESPORT & MATTITUCK

"Mattituck, which includes Laurel and Cutchogue, was rocking!!! A whopping 83% increase in the Number of Home sales and 86% gain in Total Home Sales Volume. The North Fork's highest priced home sales included 5775 Nassau Point Road at \$3,115,000 and 770 Old Salt Road, Mattituck at \$2,875,000. Jamesport, which includes Aquebogue, Baiting Hollow and South Jamesport, had a 13% increase in Median Home Sales Price but 20% fewer Number of Home Sales. Most likely more a result of lack of inventory, rather than a pullback in demand."

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JAMESPORT INCLUDES AQUEBOGUE, BAITING HOLLOW, SOUTH JAMESPORT	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	3Q 2020	16	9,519,500	543,750	7	8	1	-	-
	CHANGE	-20%	-1.45%	+13.28%	-30%	-20%	-	-	-
	3Q 2019	20	9,659,078	480,000	10	10	-	-	-

MATTITUCK INCLUDES LAUREL AND CUTCHOQUE	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	3Q 2020	42	32,338,257	612,500	13	23	4	2	-
	CHANGE	+83%	+86.78%	-7.89%	+160%	+77%	-20%	-	-
	3Q 2019	23	17,313,755	665,000	5	13	5	-	-

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\$2,385,000
Web# 871607

SOUTHOLD & ORIENT

“Southold, which includes New Suffolk and Peconic, logged the highest Median Home Sales price at \$845,000. This was a 43% leap from the prior year same quarter. Orient, which includes East Marion and Greenport, was the only North Fork market to see gains in all 3 criteria monitored by Town & Country – +33 more homes traded hands, resulting in a +37% increase in Total Home Sales Volume and a +10.3% bump up in Median Home Sales Price.”

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SOUTHOLD INCLUDES NEW SUFFOLK AND PECONIC	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	3Q 2020	26	25,160,800	845,000	-	18	8	-	-
	CHANGE	-10%	+17.78%	+43.22%	-100%	+29%	+100%	-100%	-
	3Q 2019	29	21,363,000	590,000	10	14	4	1	-

ORIENT INCLUDES EAST MARION AND GREENPORT	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	3Q 2020	24	16,690,000	631,500	3	20	1	-	-
	CHANGE	+33%	+37.35%	+10.31%	-25%	+67%	-50%	-	-
	3Q 2019	18	12,151,000	572,500	4	12	2	-	-

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