FOR IMMEDIATE RELEASE January 21, 2013 For further info contact Judi A. Desiderio 631-324-8080 ext.221

## **HAMPTONS**2012 Year End Home Sales Report

TOWN & COUNTRY hereby releases their much anticipated year end Home Sales Report.

The 12 unique markets monitored by **TOWN** & **COUNTRY** enjoyed improved sales activity. 11 of the 12 saw gains in the Number of Home Sales by as much as 47%, which was posted in **East Hampton Village.** The single market of **Hampton Bays** had 4 less home sales from 158 in 2011 to 154 in 2012 — a flat or stable year, in our opinion.

Our darling hamlet of **Amagansett** set the high bar on the **M**edian **H**ome **S**ales **P**rice with an increase of 22% to \$1.8M.

East Hampton Village once again steals the show. The Number of Home Sales rocked a 47% increase from 47 sales in 2011 to 69 in 2012. The Total Home Sales Volume more than doubled year over year from \$173M to \$362M, 2011 to 2012 respectively. Closer examination of the 7 different price ranges monitored by TOWN & COUNTRY and you see that East Hampton Village had the most amount of sales over \$10M with 10 of the 33 for the entire year. The Median Homes Sales Price for 2012 in East Hampton Village was nearly \$3M.

In addition 6 of the 10 most expensive home sales in the Hamptons for 2012 were in district 0301 — for those not in the business that would be none other than **East Hampton Village.** 

To view more specifics on your particular locations visit www.1TownandCountry.com/reports.

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## 1TownandCountry.com

<sup>\*\*</sup>All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



<sup>\*</sup>Source: The Long Island Real Estate Report

Hamptons 2012 Full Year Statistics	
Sag Harbor Area	
(Includes Noyack and North Haven)	

Sag Harbor Village

Shelter Island

Southampton Area (Includes North Sea)

Southampton Village

Westhampton (Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quiogue)

# Sales

Under

500K

12

-33%

18

# Sales

Under

500K

5

-50%

10

# Sales

Under

500K

22

+29%

17

# Sales

Under

500K

37

+23%

30

# Sales

Under

500K

3

+200%

# Sales

Under

500K

67

+31%

51

# Sales

\$500K to

\$999K

40

+14%

35

# Sales

\$500K to

\$999K

24

+41%

17

# Sales

\$500K to

\$999K

26

-21%

33

# Sales

\$500K to

\$999K

60

+13%

53

# Sales

\$500K to

\$999K

25

+67%

15

# Sales

\$500K to

\$999K

94

+36%

69

# Sales

\$1M to

1.99M

23

+21%

19

# Sales

\$1M to

1.99M

20

+25%

16

# Sales

\$1M to

1.99M

11

+38%

8

# Sales

\$1M to

1.99M

30

-12%

34

# Sales

\$1M to

1.99M

25

+32%

19

# Sales

\$1M to

1.99M

53

-4%

55

# Sales

\$2M to

\$3.49M

20

+100%

10

# Sales

\$2M to

\$3.49M

7

+133%

3

# Sales

\$2M to

\$3.49M

4

-33%

6

# Sales

\$2M to

\$3.49M

10

-38%

16

# Sales

\$2M to

\$3.49M

22

+22%

18

# Sales

\$2M to

\$3.49M

19

19

# Sales

\$3.5M to

4.99M

1

-80%

5

# Sales

\$3.5M to

4.99M

1

# Sales

\$3.5M to

4.99M

3

+200%

1

# Sales

\$3.5M to

4.99M

3

+50%

2

# Sales

\$3.5M to

4.99M

7

-22%

9

# Sales

\$3.5M to

4.99M

10

+67%

6

# Sales

\$5M to

9.99M

1

-50%

2

# Sales

\$5M to

9.99M

-100%

1

# Sales

\$5M to

9.99M

1

# Sales

\$5M to

9.99M

2

+100%

1

# Sales

\$5M to

9.99M

7

7

# Sales

\$5M to

9.99M

6

+100%

3

# Sales

\$10M+

-100%

1

# Sales

\$10M+

# Sales

\$10M+

# Sales

\$10M+

1

1

# Sales

\$10M+

8

+14%

7

# Sales

\$10M+

1

Hamptons 2012 Full Year Statis
Sag Harbor Area

Median Home

Sales Price

885,000

+4.58%

846,250

Median Home

Sales Price

995,000

+21.34%

820,000

Median Home

Sales Price

600,000

-15.49%

710,000

Median Home

Sales Price

731,300

-2.49%

750,000

Median Home

Sales Price

1,825,000

-21.93%

2,337,500

Median Home

Sales Price

804,500

-12.55%

920,000

# of Home

Sales

97

+8%

90

# of Home

Sales

57

+21%

47

# of Home

Sales

67

+3%

65

# of Home

Sales

143

+4%

137

# of Home

Sales

97

+28%

76

# of Home

Sales

250

+23%

203

2012

2011

2012

2011

2012

2011

2012

2011

2012

2011

2012

2011

Change

Change

Change

Change

Change

Change

**Total Home** 

Sales Volume

132,434,509

-13.77%

153,586,954

**Total Home** 

Sales Volume

72,728,400

+45.43%

50,010,277

Total Home

Sales Volume

74,483,644

+24.20%

59,970,499

Total Home

Sales Volume

157,149,302

-5.89%

166,976,032

**Total Home** 

Sales Volume

313,660,837

+0.93%

310,763,585

**Total Home** 

Sales Volume

309,818,976

+29.14%

239,906,588

			H	Hampto	n Bays	5						
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+		
2012	154	69,080,433	340,000	125	21	2	6	÷		2		
Change	-3%	-10.44%	-8.23%	+3%	-22%	-75%	+500%	-100%	.=	-		
2011	158	77,132,860	370,500	121	27	8	1	1	:=:	_		
Amagansett												
						and the second	010-520-770	7786 S	7000000			
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+		
2012	69	151,406,230	1,800,000	1	13	26	18	6	5	-		
Change	+10%	+17.26%	+21.62%	-80%	-19%	+30%	+50%	+50%	-17%	_		
2011	63	129,117,618	1,480,000	5	16	20	12	4	6	<u> </u>		
Bridgehampton												
(Includes Water Mill and Sagaponack)												
			(morauc	# Sales	# Sales	# Sales	# Sales	# Sales	# Sales			
	# of Home	Total Home	Median Home	Under	\$500K to	\$1M to	\$2M to	\$3.5M to	\$5M to	# Sales		
-	Sales	Sales Volume	Sales Price	500K	\$999K	1.99M	\$3.49M	4.99M	9.99M	\$10M+		
2012	208	723,960,623	2,500,000	7	43	37	43	38	29	11		
Change	+21%	+3.36%	-3.85%	+17%	+79%	-	+13%	+41%	+7%	-15%		
2011	172	700,416,043	2,600,000	6	24	37	38	27	27	13		
			Eas	st Ham	pton A	rea						
				(Includes	Wainscott)							
et	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+		
2012	335	414,564,193	762,000	81	136	72	28	10	7	1		
Change	+21%	+33.33%	+1.94%	+31%	+10%	+14%	+33%	+150%	+133%	1		
2011	278	310,938,418	747,500	62	124	63	21	4	3	1		
	210	010,500,410		in the second of			21	-	J			
			Easi	t Hamp	ton Vil	iage						
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+		
2012	69	361,969,766	2,900,000	2	15	12	11	9	10	10		
Change	+47%	+109.26%	+12.62%	-	+114%	+20%	+22%	+13%	+11%	+400%		
2011	47	172,974,180	2,575,000	2	7	10	9	8	9	2		
				Mon	tauk							
2	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+		
2012	79	104,401,838	870,000	9	45	13	6	4.55101	1 1	1		
Change	+1%	+40.38%	+5.65%	+50%	-15%	-13%	+50%	-				
2011	78	74,371,907	823,500	6	53	15	4	_		_		
	70	14,011,001							A776			
The Hamptons (All Markets Combined)												
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+		
2012	1,625	2,885,658,751	895,000	371	542	324	194	92	69	33		
			C. 4 (1500) - C. (2500) C. (2500)									
Change 2011	+15% 1,414	+17.97% 2,446,164,961	-0.56% 900,000	+13% 329	+15% 473	+7% 304	+24% 157	+37% 67	+17% 59	+32%		