

HAMPTONS MID-YEAR 2013 HOME SALES REPORT

Press Release: July 22, 2013

The first 6 months of 2013 provided the proof of the newly emerging Hamptons Home Sales market.

TOWN & COUNTRY'S Mid-year Report statistically demonstrates the majority of the 11 individual markets realized gains in all 3 criteria: **Number of Home Sales** (6:11), **Total Homes Sales Volume** (8:11), and **Median Home Sales Price** (7:11).

Montauk, which has steadily grown in popularity, particularly due to a young demographic of buyers, realized the greatest growth in both the **Number of Home Sales** with a 55% leap from 40 sales in 2012 to 62 sales in 2013, January-June and **Total Homes Sales Volume** up 67.5% from \$46.3M to \$77.5M. While the \$2M-\$3.49M price category had the greatest increase in Home Sales +80%, the \$500-\$999 category posted the most **Number of Home Sales** at 36.

East Hampton Village, a consistent MVP, not only held the highest **Median Home Sales Price** at \$2,574,000 but statistically blew away all other Hamptons markets monitored by **TOWN & COUNTRY** with a remarkable 56% increase in the **Median Home Sales Price** for the first 6 months year over year from \$1,650,000 in 2012 to \$2,574,000 in 2013.

In the **TOWN & COUNTRY** 2nd Quarter Hamptons Home Sales Report **East Hampton Village** had an incredible **Median Home Sales Price** of \$4.3M - the highest **Median Home Sales Price** ever for any of the 11 markets we monitor.

Looking at **All Hamptons Markets Combined**, you clearly see the solid performance of the 1st half of 2013. All 3 criteria monitored by **TOWN & COUNTRY** posted gains and the majority of the 11 price categories did as well. In fact, the \$2-\$3.49M price range experienced the greatest improvement at 18% increase in home sales from 88 in 2012 to 104 in 2013 for the first 6 months year to year.

Furthermore with the peaked activity levels at all 8 **TOWN & COUNTRY** offices, the 3rd Quarter 2013 Home Sales Report should demonstrate continued growth.

To view all reports visit 1TownandCountry.com/reports.

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*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



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THE POWER OF DEEP ROOTS

Hamptons 2013 Half Year Statistics

Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	42	58,239,400	675,000	8	19	6	5	2	2	-
Change	+17%	+30.40%	-21.51%	+33%	+36%	-33%	-29%	-	-	-
1st H 2012	36	44,663,500	860,000	6	14	9	7	-	-	-

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	24	30,675,000	977,500	4	10	6	2	2	-	-
Change	-8%	-6.82%	+16.72%	+100%	-17%	-25%	-50%	-	-	-
1st H 2012	26	32,921,000	837,500	2	12	8	4	-	-	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	31	29,547,250	721,000	10	10	9	1	1	-	-
Change	+15%	+27.10%	+31.09%	+11%	-23%	+350%	-50%	-	-	-
1st H 2012	27	23,247,244	550,000	9	13	2	2	1	-	-

Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	69	83,890,125	765,000	17	28	13	8	2	-	1
Change	+6%	+24.52%	+5.52%	-11%	+33%	-28%	+33%	-	-100%	-
1st H 2012	65	67,368,674	725,000	19	21	18	6	-	1	-

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	41	154,309,056	2,075,000	2	7	11	8	6	5	2
Change	-15%	+1.41%	+33.44%	-33%	-46%	-15%	-11%	-	+400%	-33%
1st H 2012	48	152,163,537	1,555,000	3	13	13	9	6	1	3

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	110	118,072,549	791,000	32	46	17	11	3	1	-
Change	-8%	-10.42%	-2.94%	+3%	-6%	-32%	+22%	-	-50%	-
1st H 2012	119	131,809,904	815,000	31	49	25	9	3	2	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	67	21,651,716	312,000	61	6	-	-	-	-	-
Change	-1%	-26.28%	-8.24%	+5%	-14%	-	-100%	-	-	-
1st H 2012	68	29,368,294	340,000	58	7	-	3	-	-	-

Amagansett										
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	36	77,021,458	1,735,000	1	6	13	10	5	1	-
Change	+16%	+17.30%	+0.58%	-	-14%	+18%	+43%	+67%	-50%	-
1st H 2012	31	65,662,230	1,725,000	1	7	11	7	3	2	-
Bridgehampton										
(Includes Water Mill and Sagaponack)										
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	99	316,619,480	2,040,000	4	21	21	26	10	12	5
Change	-3%	-16.43%	-16.56%	+100%	-13%	+31%	+37%	-47%	-25%	-17%
1st H 2012	102	378,881,010	2,445,000	2	24	16	19	19	16	6
East Hampton Area										
(Includes Wainscott)										
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	188	241,879,472	845,000	32	85	43	19	5	2	2
Change	+15%	+33.72%	+10.82%	-27%	+42%	+8%	+46%	+25%	-	-
1st H 2012	163	180,886,239	762,500	44	60	40	13	4	2	-
East Hampton Village										
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	28	152,600,000	2,574,000	1	5	6	5	6	2	3
Change	-3%	+8.13%	+56.00%	-	-38%	-	+25%	+100%	-33%	-25%
1st H 2012	29	141,127,550	1,650,000	1	8	6	4	3	3	4
Montauk										
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	62	77,481,000	752,500	7	36	7	9	2	-	1
Change	+55%	+67.46%	-11.73%	+40%	+50%	+40%	+80%	-	-100%	-
1st H 2012	40	46,268,098	852,500	5	24	5	5	-	1	-
The Hamptons (All Markets Combined)										
	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M+
1st H 2013	797	1,361,986,506	890,000	179	279	152	104	44	25	14
Change	+6%	+5.22%	+4.71%	-1%	+11%	-1%	+18%	+13%	-11%	+8%
1st H 2012	754	1,294,367,280	850,000	181	252	153	88	39	28	13