

TOWN & COUNTRY NORTH FORK 1ST QUARTER 2014 HOME SALES REPORT

Press Release: April 15, 2014

TOWN & COUNTRY'S 1st Quarter 2014 North Fork Home Sales Report provides the statistical evidence needed to demonstrate true strength in the North Fork Real estate market.

Orient (which includes East Marion and Greenport) is the shining beacon at the eastern most end of the North Fork peninsula with a 171% jump in **Number of Home Sales** from 7 to 19, in the first three months year to year. These sales were at higher price points as seen in the **Median Home Sales Price** increase of 33% from \$327,500 in 1st Quarter 2013 to \$436,000 in 1st Quarter 2014. Both statistics pushed **Total Home Sales Volume** for **Orient (which includes East Marion and Greenport)** to \$9.5M from \$2.7M — a jump of 254%.

Three of the 4 markets monitored by **TOWN & COUNTRY** realized considerable increases in sales activity. Only **Southold (which includes New Suffolk and Peconic)** dipped 29.4% in **Number of the Home Sales** from 17 to 12 which then pushed the needle down 27% for **Total Home Sales Volume**.

Jamesport (which includes Aquebogue, Baiting Hollow and South Jamesport) is enjoying 2014 with impressive increases in **Number of the Home Sales**, **Total Home Sales Volume** and **Median Home Sales Price** — 57%, 75% and 21% increases respectively.

Viewing the stats for **All North Fork Markets Combined** and the increase in home sales activity on the North Fork is acutely clear with a 36% leap in **Number of the Home Sales** and a staggering 65% jump in **Total Home Sales Volume**.

To view all reports visit 1TownandCountry.com/Reports.

Judi A. Desiderio, CEO
jd@1TownandCountry.com
631.324.8080

*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



Westhampton
631.288.3030



Southampton
631.283.5800



Bridgehampton
631.537.3200



East Hampton
631.324.8080



Montauk
631.668.0500



Mattituck
631.298.0600



Southold
631.765.0500



THE POWER OF DEEP ROOTS

North Fork 2014 First Quarter Statistics

Jamesport

(Includes Aquebogue, Baiting Hollow and South Jamesport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
1st Q 2014	11	4,598,500	388,000	10		1			
Change	+57.14%	+75.35%	+21.25%	+66.67%	-100.00%	-	-	-	-
1st Q 2013	7	2,622,500	320,000	6	1				

Mattituck

(Includes Laurel and Cutchogue)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
1st Q 2014	19	19,067,000	450,000	10	4	2	2	1	
Change	+35.71%	+92.19%	-18.92%	+400.00%	-60.00%	-	-	-	-
1st Q 2013	14	9,921,000	555,000	2	10	2			

Southold

(Includes New Suffolk and Peconic)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
1st Q 2014	12	6,433,000	437,500	7	4	1			
Change	-29.41%	-27.12%	+0.57%	-30.00%	-33.33%	-	-	-	-
1st Q 2013	17	8,826,500	435,000	10	6	1			

Orient

(Includes East Marion and Greenport)

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
1st Q 2014	19	9,510,750	436,000	10	8	1			
Change	+171%	+254.30%	+33.13%	+66.67%	+700.00%	-	-	-	-
1st Q 2013	7	2,684,400	327,500	6	1				

Combined North Fork Markets

	# of Sales	Total Sales Volume	Median Sales Price	# Sales Under 500K	# Sales \$500k to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to 3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M+
1st Q 2014	61	39,609,250	430,000	37	16	5	2	1	-
Change	+35.56%	+64.67%	-9.09%	+54.17%	-11.11%	+66.67%	-	-	-
1st Q 2013	45	24,054,400	473,000	24	18	3	-	-	-