



Real Estate Roundtable: What Is Your Dream Hamptons Listing?



DREAM OF SELLING A SPECTACULAR HAMPTONS HOME. MIKEREKA/ISTOCK/THINKSTOCK

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Dreams you dream alone are only dreams, to borrow a phrase by John Lennon, but a dream you dream together is reality. Make that realty, since the vision of a perfect Hamptons home is one everyone conjures here on the East End. But dreams come in various shapes and sizes. What's the dreamiest home in the dream location? Does it have ocean views, multiple pools, a wine cellar, a golf course? We turn now to top East End real estate insiders as they share the stuff their dream listings are made of...

"The dream house always starts with the location: waterfront, open vistas, privacy and easily accessible. A modern designer kitchen that will be the center of all activities in the home is a must. All bedrooms en suite, updated baths with beautiful cabinetry and tile work, master bedrooms on first and second floors. An elevator to all floors with roof terrace is a plus, and multiple gas fireplaces and computer-controlled audio and lighting systems. Outdoor recreation area includes a pool, pool house, tennis courts and built-in barbecue with pizza oven. The indoor area has a lower level with a large recreation room, movie theater, glass-enclosed gym, sauna, steam shower, wine cellar and billiard room. If we're still dreaming, I would move all these amenities to a well-landscaped oceanfront property. Dreaming is such fun." —Alan J. Schnurman, Licensed Associate Real Estate Broker, Saunders & Associates

"I've been fortunate enough to have sold some phenomenal Hampton properties, but there was one listing that made my heart stop—Andy Warhol's estate in Montauk was truly heaven on earth. The spot is like no other, and I have been on thousands of sites in my 34 years as a broker out east—very Wuthering Heights-like. There will never be another that can compare after all that was the tip of the South Fork jutting right into the big blue. To me it's all about the water. And I fell madly in love with Montauk long before it was the white-hot spot it is today. Montauk is the reason I'm here today." —Judi Desiderio, CEO, Town & Country Real Estate

"My dream listing is a house in Bridgehampton on Sagg Pond owned by Mickey Drexler." —Paul Brennan, Licensed Associate Real Estate Broker, Douglas Elliman Real Estate

"If I could put all the elements together that I love about the Hamptons, I would love to list a newly constructed 'farmhouse'-style home on 1-plus acres abutting a reserve or in a quiet pastoral wooded area, preferably Water Mill. It would have all the amenities of new construction—fully finished basement, heated gunite saltwater pool and a comfy pool house." —Mary Slattery, Licensed Associate Real Estate Broker, The Corcoran Group

"Fortunately my partner Aaron Curti and I won our dream listing—37 new construction homes at Barn & Vine in Bridgehampton. Continental Pinewood Development Partners are building a collection of unique homes, filling the void of quality new construction with starting prices under \$3 million." —Terry Thompson, Licensed Real Estate Salesperson, Douglas Elliman Real Estate

"My dream listing would be an old cottage on the ocean." —Theresa Eurell, Licensed Real Estate Salesperson, Town and Country Real Estate

"New, open, crisp, beautiful views, integrated interior with exterior, landscaped beautifully, furnished tastefully and most important, priced to sell!" —Susan Breitenbach, Licensed Associate Real Estate Broker, The Corcoran Group

"As good as it gets is location, location, location—add move-in condition, updated kitchen and bathrooms, etc., floors that sparkle...making someone's dream come true." —Lynn November, Licensed Associate Real Estate Broker, Douglas Elliman Real Estate

"A big waterfront off Further Lane." —Martha P. Gundersen, Licensed Associate Real Estate Broker, Brown Harris Stevens of the Hamptons, LLC

"Everyone always says the ocean, but I like the pond, then the beach, then the ocean, that kind of triple view. That's my dream. Those are the most beautiful and those are the best-kept jewels in the Hamptons." —Christina Galesi, Senior Global Real Estate Advisor and Licensed Salesperson, Sotheby's International Realty

"I think it's very primal and goes back to when we were cavemen, but without question, an outdoor fireplace would have to be included in my dream home." —John Christopher, Licensed Associate Real Estate Broker, Brown Harris Stevens of the Hamptons, LLC

"Location, location, location. Southampton—fabulous property and landscaping. Water views, fine workmanship inside and out, no matter what year the house was built. Fantastic pool and tennis. Priced correctly for the market." —Beau Thomas A. Hulse, Licensed Real Estate Broker, Beau Hulse Realty Group

"Anything with nine figures in it is fine with me." —Hara Kang, Licensed Real Estate Salesperson, Douglas Elliman Real Estate

"My dream listing has a sleek wet bathroom, a fabulous chef kitchen with a La Cornue Grand Palais Stove Range, and privacy!" —Sheri Winter Clarry, Licensed Associate Real Estate Broker, The Corcoran Group

"Right price, best location, move-in condition, availability for customers." —Georgiana B. Ketcham, Licensed Real Estate Broker, Owner, Georgiana B. Ketcham Realty

"They're all dream listings—the ones that are priced the best are the dreamiest." —Mala Sander, Licensed Associate Real Estate Broker, The Corcoran Group

"It's on the water—either ocean or bay (aerial shots always a winner)—and the house should be at least 100 years old and steeped in rich history (buyers will have an excellent story to tell for years to come) but has been through a restoration project to enhance all the original features and add all of the modern amenities anyone could ever need—a couple of which should be slightly quirky. Architecturally interesting but beautifully laid out for ease of living and guest/staff quarters separate so buyers can enjoy the guests rather than trip over them. Furnishings are most likely Italian—modern, stylish, clean lines using uniform colors seamlessly, to allow the home to sell itself. Despite the smell of salt and proximity to the beach, the gardens are lush and clearly a labor of love." —Maz Crotty, Licensed Real Estate Salesperson, Nest Seekers International