

Press Release: January 16, 2015

# TOWN & COUNTRY HAMPTONS 4TH QUARTER 2014 HOME SALES REPORT

**TOWN & COUNTRY REAL ESTATE** hereby releases the **Hamptons 4th Quarter Sales Report**.

2014 was an incredible year for Hamptons Real Estate. **TOWN & COUNTRY**, like most other brokerages, had its best year ever by far.

One shocking statistic was that not every market saw gains in the **Number of Home Sales**. In fact, 3 of the 12 markets monitored by **TOWN & COUNTRY** saw declines, with the steepest drop in **East Hampton Village** at 21%. One market, **Shelter Island**, remained the same at 17 home sales year to year 4th Quarter.

But the main take away from these statistics is in the **BLACK** in **Bridgehampton (which includes Water Mill and Sagaponack)** as the Maserati. Bridgehampton nearly doubled its **Total Home Sales Volume** to a staggering \$366,815,500 worth of home sales transferring in the last 3 months of 2014. In 4th Quarter 2013 **Bridgehampton (which includes Water Mill and Sagaponack)** had ZERO sales in the \$20 million and up category, while in 4th Quarter 2014 there were 5 homes sales in that stratosphere. That's over \$100,000,000 in just that one price category.

White hot **Montauk**, statistically, blew every other market away with 83% more **Home Sales** and a 194% greater **Home Sales Volume** year to year 4th Quarter.

All **TOWN & COUNTRY** Associates from our 8 offices are reporting the busiest January since 2005. This activity should reflect on the **1st Quarter 2015 Home Sales Report**.

**All Hampton Markets Combined** tells the tale of the most staggering year for high end Hamptons Real Estate. In the last 3 months of 2014 there were 22 Home Sales over \$10 million and 11 over \$20 million — in 2013 there were only 2 over \$20 million. The question in everyone's mind is "Is this a new trend or the spike we see every 7-10 years?". The answer to that question is tied to the stock market.

The other rare find in this **4th Quarter Town & Country Home Sales Report** is that we topped the billion dollar threshold in **Total Home Sales Volume** at \$1,284,226,683. We haven't seen that in 7 years.

To view all reports visit **1TownandCountry.com/Reports**.

Judi A. Desiderio, CEO  
jd@1TownandCountry.com  
631.324.808

\*Source: The Long Island Real Estate Report

\*\*All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



Westhampton  
631.288.3030



Southampton  
631.283.5800



Bridgehampton  
631.537.3200



Sag Harbor  
631.725.2233



East Hampton  
631.324.8080



Montauk  
631.668.0500



Mattituck  
631.298.0600



Southold  
631.765.0500



**1TownandCountry.com**



THE POWER OF DEEP ROOTS

# Hamptons 2014 Fourth Quarter Statistics

## Sag Harbor Area (Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	27	44,623,592	1,160,000	4	8	6	7	1	1	-	-
Change	-10%	+38.84%	+28.53%	+33%	-50%	-33%	+600%	-	-	-	-
4th Q 2013	30	32,140,096	902,500	3	16	9	1	1	-	-	-

## Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	22	31,383,500	988,750	-	12	4	5	1	-	-	-
Change	-12%	-12.07%	+2.46%	-100%	+9%	-43%	+400%	-67%	-	-	-
4th Q 2013	25	35,692,500	965,000	3	11	7	1	3	-	-	-

## Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	17	24,014,250	800,000	2	9	4	-	1	1	-	-
Change	-	+15.54%	+5.26%	-33%	-10%	+300%	-100%	-	-	-	-
4th Q 2013	17	20,785,000	760,000	3	10	1	2	-	1	-	-

## Southampton Area (Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	42	72,906,000	775,000	6	21	12	2	-	-	-	1
Change	+11%	+51.09%	-8.26%	-40%	+91%	+9%	-50%	-100%	-100%	-	-
4th Q 2013	38	48,254,620	844,772	10	11	11	4	1	1	-	-

## Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	34	221,959,200	2,837,500	1	4	7	9	4	5	1	3
Change	+6%	+33.07%	+11.38%	-	-43%	-	+200%	+33%	-29%	-50%	+50%
4th Q 2013	32	166,801,500	2,547,500	1	7	7	3	3	7	2	2

## Westhampton (Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	86	110,449,085	897,500	27	24	20	9	5	-	1	-
Change	+30%	+13.47%	+11.32%	+80%	-	+82%	-18%	+150%	-100%	-	-
4th Q 2013	66	97,334,250	806,250	15	24	11	11	2	3	-	-

## Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	47	20,831,498	375,000	36	9	2	-	-	-	-	-
Change	+27%	+10.11%	-1.32%	+44%	-10%	+100%	-100%	-	-	-	-
4th Q 2013	37	18,919,000	380,000	25	10	1	1	-	-	-	-

## Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	26	73,379,000	2,155,000	-	2	9	5	7	3	-	-
Change	+53%	+39.05%	+0.23%	-	-	+80%	-	+133%	+200%	-100%	-
4th Q 2013	17	52,770,150	2,150,000	-	2	5	5	3	1	1	-

## Bridgehampton (Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	59	366,815,500	2,870,000	-	6	16	14	4	7	7	5
Change	+18%	+94.48%	-7.04%	-100%	-50%	+129%	+180%	-64%	-22%	+75%	-
4th Q 2013	50	188,610,110	3,087,500	2	12	7	5	11	9	4	-

## East Hampton Area (Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	95	146,154,066	965,000	13	40	26	11	3	1	-	1
Change	+7%	+72.62%	+15.57%	-19%	-11%	+18%	+120%	+200%	-	-	-
4th Q 2013	89	84,667,670	835,000	16	45	22	5	1	-	-	-

## East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	15	128,398,592	4,650,000	-	1	2	3	2	4	2	1
Change	-21%	+133.17%	+89.80%	-100%	-80%	-	-25%	-60%	+100%	-	-
4th Q 2013	19	55,067,500	2,450,000	1	5	2	4	5	2	-	-

## Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	22	43,312,400	1,562,500	-	9	7	3	-	3	-	-
Change	+83%	+193.80%	+68.46%	-100%	+29%	+133%	-	-100%	-	-	-
4th Q 2013	12	14,742,000	927,500	1	7	3	-	1	-	-	-

## The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2014	492	1,284,226,683	1,115,500	89	145	115	68	28	25	11	11
Change	+14%	+57.42%	+17.42%	+11%	-9%	+34%	+62%	-10%	+4%	+57%	+450%
4th Q 2013	432	815,784,396	950,000	80	160	86	42	31	24	7	2