

LONG ISLAND PULSE MAGAZINE
presents

2015
LONG ISLAND'S TOP REALTORS

Pulse covers real estate and domains thoroughly in each edition. With this issue we decided to honor the professionals working to keep the market moving forward with our new franchise: Long Island's Top Realtors.

In January we launched a peer-review process to find the top realtors in various categories. Of the many nominations, we are proud to announce the above winners. They are committed to the business and their communities. And they're really good at what they do.

TOP-BUYING AGENTS



Suffolk Nicholas Planamento, Town & Country
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When he was first licensed as a realtor in the 1980's, Nicholas Planamento was active in the Hudson Valley region finding weekend retreats for city residents. After September 11th, Planamento focused his career on North Fork real estate. Since joining Town & Country, he has evolved into one of the most effective brokers on the North Fork, dominating in waterfront properties, commercial investments and the full scope of market opportunities. In 2013 Planamento's contemporaries voted him Realtor of the Year for his commitment to the industry and knowledge of the markets. Planamento, who lives at Horton's Point, has been elected secretary of Hamptons and North Fork Realtors Association for a second term. In addition, he is active in the Mattituck-Laurel Historical Society & Museums, the Mattituck Stakeholder's Committee, the Town of Southold Architectural Review Committee and the local Chambers of Commerce. Planamento enjoys walking the North Fork's diverse coastline with his golden retrievers and can often be found beach combing, working in his gardens or cooking for friends and family. Part of the key to his success is his love of the area's natural beauty, quality of life and wine culture. The rest he attributes to his eye for design and workmanship, founded on his education at CCNY School of Architecture and Engineering, and his love of establishing long-term relationships.

Nassau Lora Cusmano, Long Island House Hunters
lcusumano@lihousehunters.com | 516.721.7394



Lora Cusmano is exclusively a buyer's agent and because she never represents the seller, she completely avoids any potential for a conflict of interest among clients. Cusmano's team of agents covers Queens, Nassau and Suffolk counties and Florida's Palm Beaches. As a leader, Cusmano demonstrates the highest level of excellence, productivity and a commitment to service. She personally represents many celebrities, sports stars and high profile clients in NY and FL, for whom discretion is key. A point of pride for Cusmano is her commitment to keeping clients' information in the strictest confidence while offering the highest levels of enthusiasm, dedication and integrity. Cusmano has a litany of honors to her name, the most recent being a 2014 induction into National Association of Realtors REBAC Hall of Fame. As one of her clients said, "Lora Cusmano is the best buyer's agent I've ever met. She lives for real estate. She lives for the buyer. She is always working. ALWAYS. She tried going on vacation once...she was still working. Her clients know they can reach her, they know she is dependable. And that is a fantastic quality."

TOP-SELLING AGENTS

Nassau Fran Mazer, Shawn Elliott
fran@shawnelliott.com | 516.857.0111



Since joining the company in 2002, Fran Mazer has consistently been the top producer at Shawn Elliott Luxury Homes & Estates. Her endless commitment to service and integrity has made her one of the area's most sought after brokers. Her "client first" focus is just part of what distinguishes her as a top agent. Mazer strives to always be accessible, a good listener and an agent who responds quickly to clients' needs. Her in-depth knowledge of the community and the real estate market, effective negotiating abilities and people skills combine for a successful transaction. Her nominees remarked on her work ethic, professional demeanor and wide array of listings in the Brookvilles, Syosset and Muttontown areas.

Suffolk Rob Scarito, Douglas Elliman
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Rob Scarito of Douglas Elliman covers the Commack-Smithtown area. According to one of his nominees, he is always a pleasure to work with and does his job representing the seller. Scarito's clients rest assured he will go above and beyond in bringing cooperation and professionalism to the negotiating table. Together with his colleagues, Team Scarito holds the claim of selling more than 1500 homes since 2000. In 2013, Team Scarito even won a distinction for the most homes sold in Suffolk County