

TOWN & COUNTRY HAMPTONS YEAR END 2015 HOME SALES REPORT

It's as though the year was divided into 2 completely different experiences.

2015 started out with a BANG — the high end enjoyed a wickedly cool ride, the best it has had since 2007 — then came the summertime swoon and the 1000 point intraday stock market drop. Suddenly, it was as though the Big Boys (and Girls) in the over \$20M price range packed up and went home. Fortunately, most of the other price ranges remained relatively engaged.

8 of the 12 individual markets monitored by **TOWN & COUNTRY** experienced declines in the **Number of Homes Sales**, as well as **Total Home Sales Volume**, but only 3 posted a lower **Median Home Sales Price**.

Bridgehampton (which includes Water Mill and Sagaponack) closed over \$1B in Home Sales in 2015 — now that's impressive!

Amagansett apparently suffered the worst statistically, with a drop of 21% in the **Number of Homes Sales** and a decline of 28% in **Total Home Sales Volume** but keep in mind this is a small hamlet so 22 less houses sold in 2015 from 2014 created a significant statistical change.

Median Home Sales Price in the **East Hampton Village** shot up a whopping 52% from \$2.5M in 2014 to \$3.8M in 2015. Examining closely the 8 specific price ranges and the reason is clearly found in the \$5 - \$9.9M range where twice as many homes sold year over year in **East Hampton Village**.

Looking toward **All Hamptons Markets Combined** and you can see Home Sales activity for 2015 in the Hamptons dropped just slightly from 2014, with 5% less homes trading, resulting in a 6.8% lower **Total Home Sales Volume**.

The **Median Home Sales Price** posted for the year rose slightly from \$975,000 to \$997,000, or 2.25%.

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*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.

Hamptons 2015 Full Year Statistics

Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	144	186,161,326	935,000	13	73	41	12	3	1	1	-
Change	+4%	-24.74%	-6.41%	-28%	+40%	+32%	-54%	-40%	-80%	-	-100%
2014	139	247,350,744	999,000	18	52	31	26	5	5	1	1

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	75	135,546,047	1,202,000	4	25	26	10	8	1	1	-
Change	-6%	+6.72%	+0.38%	+100%	-26%	+8%	-38%	+300%	-50%	-	-
2014	80	127,015,169	1,197,500	2	34	24	16	2	2	-	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	73	80,969,465	785,200	11	40	10	12	-	-	-	-
Change	+7%	-24.89%	-4.77%	-15%	+48%	-29%	+71%	-100%	-100%	-	-
2014	68	107,806,125	824,500	13	27	14	7	2	5	-	-

Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	223	276,501,337	845,000	32	106	52	23	5	5	-	-
Change	+12%	-5.34%	+2.42%	-14%	+18%	+21%	+10%	+150%	-	-100%	-100%
2014	200	292,093,005	825,000	37	90	43	21	2	5	1	1

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	113	479,595,407	2,300,000	2	16	31	25	14	13	9	3
Change	-20%	-19.73%	+20.26%	-71%	-16%	-34%	+19%	-22%	-38%	+125%	-40%
2014	142	597,456,423	1,912,500	7	19	47	21	18	21	4	5

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	324	461,379,473	942,500	64	113	84	37	16	9	1	-
Change	-13%	-1.56%	+14.94%	-42%	-10%	+5%	+3%	+78%	-	-67%	-
2014	374	468,679,498	820,000	111	126	80	36	9	9	3	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	222	116,243,061	410,000	150	57	12	3	-	-	-	-
Change	-6%	+3.36%	+9.33%	-12%	+2%	+50%	+200%	-	-100%	-	-
2014	236	112,466,198	375,000	170	56	8	1	-	1	-	-

Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	85	213,544,042	1,985,000	5	9	30	26	7	6	2	-
Change	-21%	-28.03%	-0.75%	+67%	-25%	-21%	-7%	-56%	-	-33%	-100%
2014	107	296,694,000	2,000,000	3	12	38	28	16	6	3	1

Bridgehampton

(Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	237	1,027,206,967	2,957,000	8	23	53	53	33	45	19	3
Change	+3%	+5.27%	+11.37%	+167%	-21%	-9%	-	+3%	+45%	+19%	-57%
2014	229	975,741,467	2,655,000	3	29	58	53	32	31	16	7

East Hampton Area

(Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	404	536,819,140	881,287	49	191	112	33	14	2	2	1
Change	-1%	+3.30%	+1.88%	-22%	+4%	+6%	-20%	+8%	-	+100%	-
2014	410	519,654,354	865,000	63	183	106	41	13	2	1	1

East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	63	355,618,143	3,800,000	-	6	12	13	7	18	5	2
Change	-7%	-12.95%	+52.00%	-	-40%	-14%	-35%	-13%	+100%	+25%	-33%
2014	68	408,531,092	2,500,000	-	10	14	20	8	9	4	3

Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	96	143,238,486	987,500	4	46	29	13	-	3	1	-
Change	-13%	-6.47%	+5.84%	-56%	-12%	-6%	+8%	-100%	-40%	-	-
2014	110	153,153,998	933,000	9	52	31	12	1	5	-	-

The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	2,059	4,012,822,894	997,000	342	705	492	260	107	103	41	9
Change	-5%	-6.82%	+2.26%	-22%	+2%	-0%	-8%	-1%	+2%	+24%	-53%
2014	2,163	4,306,642,073	975,000	436	690	494	282	108	101	33	19