

THINK SUMMER!



Yes, it's that time of year!

Dust off your skis and snow boards, head out west, then call your Hamptons broker to secure your summer rental. The 2017 season is poised to be one of the best for summer rentals in recent years. Demand by all demographics is heightened and inventory is down by over 20%.

For those not ready for the commitment to purchase, a seasonal rental is a remarkable bargain. It's like test driving a Testarossa for pennies on the dollar. A \$3.5M home can rent for just over \$100K for the season. Prices have remained stable for several years now. Only waterfronts, estates and new homes commanding premium prices.

By the close of President's Weekend we should see half our rental inventory reserved.

Are you ready?

To view our Market Reports visit TownAndCountryHamptons.com/Reports.

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