

TOWN & COUNTRY HAMPTONS 2ND QUARTER 2017 HOME SALES REPORT

The 2nd Quarter of 2017 was clearly the 3 months that the high end made a recovery rebound. The blue chips of **Southampton Village**, **East Hampton Village** and **Bridgehampton (which includes Water Mill and Sagaponack)** all came roaring back from the tepid 2016.

All Hamptons Markets Combined for the 2nd Quarter of 2017 saw 4 closings over \$20M, where there were none in 2016 same period. Two from Southampton:

328 Gin Lane	\$31,000,000
1510 Meadow Lane	\$24,600,000

One from East Hampton and Water Mill each:

32 Middle Lane, East Hampton	\$25,000,000
1285 Flying Point Road, Water Mill	\$20,500,000

In the \$10-\$19,99M price range 10 homes sold in 2017 compared to 4 in 2016, a 150% jump. And 6 of the 10 closed were from the Bridgehampton, Water Mill and Sagaponack region.

Seven of the 12 markets monitored by **TOWN & COUNTRY** saw increases in all 3 criteria - **Number of Home Sales**, **Total Home Sales Volume** and **Median Home Sales Price**.

The 2nd Quarter wasn't all rosy for certain markets. Two popular niche markets, **Montauk** and **Shelter Island**, each experienced significant pull back in all 3 criteria. In fact, statistically, the greatest declines of all of the 12 hamlets both experienced solid red across the board.

In all, the 2nd Quarter of 2017 shows just how unique each of our Hamptons markets are and how they each move independent of one another.

To view all reports visit **TownAndCountryHamptons.com/Reports**.

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*Source: The Long Island Real Estate Report

** All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.

Hamptons 2017 Second Quarter Statistics

Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	24	37,528,067	1,125,000	2	7	10	2	2	1	-	-
Change	-29%	-35.10%	-5.60%	+100%	-46%	+11%	-71%	-	-50%	-	-
2nd Q 2016	34	57,825,131	1,191,700	1	13	9	7	2	2	-	-

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	19	42,916,000	1,950,000	-	2	9	5	2	1	-	-
Change	+12%	+45.15%	+36.84%	-	-71%	+80%	+67%	+100%	-	-	-
2nd Q 2016	17	29,567,215	1,425,000	-	7	5	3	1	1	-	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	11	14,816,000	835,000	2	4	3	1	1	-	-	-
Change	-42%	-38.97%	-12.11%	-50%	-33%	-50%	-50%	-	-	-	-
2nd Q 2016	19	24,277,810	950,000	4	6	6	2	1	-	-	-

Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	42	60,391,450	995,500	7	16	8	6	5	-	-	-
Change	+8%	+31.09%	+32.73%	+17%	-16%	-11%	+100%	+150%	-	-	-
2nd Q 2016	39	46,069,984	750,000	6	19	9	3	2	-	-	-

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	18	130,576,010	2,771,875	1	-	6	3	1	3	2	2
Change	+6%	+188.54%	+67.99%	-	-100%	-25%	+200%	-	-	-	-
2nd Q 2016	17	45,253,889	1,650,000	-	4	8	1	1	3	-	-

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	72	95,996,041	819,130	20	25	12	10	4	-	1	-
Change	+11%	+16.96%	+4.68%	+82%	-22%	-8%	+67%	+300%	-100%	-	-
2nd Q 2016	65	82,076,583	782,500	11	32	13	6	1	1	1	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	48	25,656,224	467,500	26	20	2	-	-	-	-	-
Change	+12%	+12.26%	+12.38%	-10%	+122%	-50%	-100%	-	-	-	-
2nd Q 2016	43	22,853,308	416,000	29	9	4	1	-	-	-	-

Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	14	28,183,280	1,587,500	2	1	7	2	1	1	-	-
Change	+27%	-25.32%	-18.06%	-	-	+40%	-	-50%	-67%	-	-
2nd Q 2016	11	37,737,500	1,937,500	-	1	5	-	2	3	-	-

Bridgehampton

(Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	45	212,946,933	3,075,000	1	2	13	10	5	7	6	1
Change	+22%	+65.79%	+33.70%	-	-50%	+8%	+67%	-	-	+200%	-
2nd Q 2016	37	128,444,224	2,300,000	1	4	12	6	5	7	2	-

East Hampton Area

(Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	86	103,322,017	902,500	9	37	31	8	-	-	1	-
Change	-10%	-19.89%	-9.48%	-10%	-5%	-9%	-11%	-100%	-100%	-	-
2nd Q 2016	96	128,975,179	997,000	10	39	34	9	2	2	-	-

East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	12	57,030,000	3,187,500	1	-	3	2	4	1	-	1
Change	-	+27.50%	+34.21%	-	-	+200%	-67%	+100%	-	-100%	-
2nd Q 2016	12	44,730,000	2,375,000	1	-	1	6	2	1	1	-

Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	17	22,081,416	1,100,000	-	8	5	4	-	-	-	-
Change	-37%	-37.14%	-12.00%	-	-38%	-50%	-	-	-	-	-
2nd Q 2016	27	35,128,500	1,250,000	-	13	10	4	-	-	-	-

The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
2nd Q 2017	408	831,443,438	1,100,000	71	122	109	53	25	14	10	4
Change	-2%	+21.74%	+10.11%	+13%	-17%	-6%	+10%	+32%	-30%	+150%	-
2nd Q 2016	417	682,939,323	999,000	63	147	116	48	19	20	4	-