

TOWN & COUNTRY

HAMPTONS 4TH QUARTER 2017

HOME SALES REPORT

The **HAMPTONS** markets closed out the year with a BANG for 2017!

All Hamptons Markets Combined clearly proves 2017 blew 2016 away in the last 3 months year over year. There were 105 more homes, or 36% jump in **Number of Home Sales** and nearly 43% more **Total Home Sales Volume**. No doubt the East End towns are celebrating the inflow to their CPF (Community Preservation Fund) coffers.

Digging deeper into the statistics and you will see **East Hampton Village** and **Southampton Village** once again prove their blue chip status. **East Hampton Village** statistically logged the greatest increases for both the **Number of Home Sales** and **Total Home Sales Volume** (+181%) with a staggering \$4,000,000 **Median Home Sales Price**, which was eclipsed only by **Southampton Village** which produced a **Median Home Sales Price** of \$4,292,500! Impressive! **Southampton Village** closed over \$145 million dollars in the last 3 months of 2017.

Another top performing market was **East Hampton Area (includes Wainscott)**, closing 92 **Home Sales** in the 4th Quarter 2017.

All in all 11 of the 12 **HAMPTONS** markets monitored by **TOWN & COUNTRY** realized increases or the same **Number of Home Sales** and 10 of the 12 saw gains in **Total Home Sales Volume**. A fine way to close out the year.

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<http://www.TownAndCountryHamptons.com/html/marketReports.php>

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*Source: The Long Island Real Estate Report

**All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.

Hamptons 2017 Fourth Quarter Statistics

Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	33	49,380,424	1,168,500	1	13	12	5	2	-	-	-
Change	+74%	+61.77%	+9.21%	-50%	+160%	+33%	+400%	-	-100%	-	-
4th Q 2016	19	30,525,833	1,070,000	2	5	9	1	-	2	-	-

Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	14	18,995,500	1,162,500	-	6	6	2	-	-	-	-
Change	-	-17.84%	-21.19%	-	+50%	+20%	-60%	-	-	-	-
4th Q 2016	14	23,121,000	1,475,000	-	4	5	5	-	-	-	-

Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	19	37,051,900	925,000	2	9	3	3	-	2	-	-
Change	+58%	+46.55%	-44.69%	-	+200%	-25%	+50%	-100%	-	-	-
4th Q 2016	12	25,282,900	1,672,500	-	3	4	2	3	-	-	-

Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	31	43,424,823	1,150,000	3	10	10	8	-	-	-	-
Change	+7%	-3.22%	-11.20%	+50%	-	-	+33%	-	-100%	-	-
4th Q 2016	29	44,871,400	1,295,000	2	10	10	6	-	1	-	-

Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	22	145,438,900	4,292,500	-	3	2	5	3	5	2	2
Change	+10%	+71.26%	+27.09%	-	-	-60%	-17%	-25%	+67%	-	-
4th Q 2016	20	84,924,233	3,377,500	-	-	5	6	4	3	2	-

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quiogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	65	89,063,353	840,000	13	28	11	8	3	2	-	-
Change	+14%	+18.80%	+8.74%	-	+22%	-	+33%	+200%	-33%	-	-
4th Q 2016	57	74,972,231	772,500	13	23	11	6	1	3	-	-

Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	41	27,181,183	500,000	19	18	2	2	-	-	-	-
Change	+32%	+67.85%	+11.11%	+6%	+80%	-33%	-	-	-	-	-
4th Q 2016	31	16,194,073	450,000	18	10	3	-	-	-	-	-

Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	12	42,427,210	1,467,500	-	3	4	2	1	-	2	-
Change	-8%	+12.14%	-25.02%	-	+50%	-20%	-33%	-	-100%	-	-
4th Q 2016	13	37,835,623	1,957,248	-	2	5	3	-	3	-	-

Bridgehampton

(Includes Water Mill and Sagaponack)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	30	104,788,600	3,242,500	-	7	4	5	6	7	1	-
Change	+25%	+14.28%	+10.85%	-100%	-	-20%	-50%	+100%	+133%	-50%	-
4th Q 2016	24	91,693,642	2,925,000	1	-	5	10	3	3	2	-

East Hampton Area

(Includes Wainscott)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	92	121,541,513	891,000	11	42	23	11	2	3	-	-
Change	+84%	+73.32%	+3.82%	+175%	+45%	+109%	+450%	-	+200%	-100%	-
4th Q 2016	50	70,126,250	858,250	4	29	11	2	2	1	1	-

East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	14	63,706,875	4,000,000	-	-	4	3	2	4	1	-
Change	+100%	+180.96%	+81.82%	-	-100%	+300%	+50%	-	+100%	-	-
4th Q 2016	7	22,675,000	2,200,000	-	2	1	2	-	2	-	-

Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	21	35,530,499	1,225,000	1	6	8	5	-	1	-	-
Change	+62%	+52.28%	-6.84%	-	+20%	+33%	-	-100%	-	-	-
4th Q 2016	13	23,332,000	1,315,000	-	5	6	-	1	1	-	-

The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to \$19.99M	# Sales \$20M+
4th Q 2017	394	778,530,780	1,058,500	50	145	89	59	19	24	6	2
Change	+36%	+42.70%	-5.07%	+25%	+56%	+19%	+37%	+36%	+26%	+20%	-
4th Q 2016	289	545,554,185	1,115,000	40	93	75	43	14	19	5	-