

East End Real Estate Firm Opening New Location In Greenport

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Lisa Finn (Patch Staff) | February 22, 2018

GREENPORT, NY — A well-known East End realtor is expanding on the North Fork with a new Greenport office slated to open its doors this spring, just in time for the bustling summer season.

Renovations are ongoing at 120 Front Street, where Town & Country Real Estate will open its eighth office.

Town & Country is an independently owned and operated real estate firm on the East End, with more than 160 real estate agents and seven offices on the South Fork, Shelter Island and the North Fork.

The company launched in 2005 and is helmed by Judi Desiderio along with managing partners Nancy McGann and Janet Hummel — and, Desiderio said, plans for an office in Greenport were always on the horizon.



"Greenport is a popular hub on the North Fork. From the carousel to the great shops and award-winning restaurants, there's so much to do there," she said.

But, she added, the North Fork real estate market is completely different from the Hamptons canvas.

"There's a different vibe, a different clientele, a different heartbeat," she said.

Each office, she said, is staffed by locals who know their unique clientele and the fabric of the community.

"Our new North Fork flagship location will be home for some of the North Fork's best real estate agents, as it has been for so long, to best serve their clients and customers," says Joan Bischoff van Heemskerck, Town & Country Real Estate's North Fork and Shelter Island executive sales manager.

And, if "location, location, location" is a realtor's mantra, Greenport is a gem.

The new location sits in the heart of the village, smack in the midst of foot traffic, Desiderio said — with a dazzling views of the water and of Mitchell Park.

"All of our offices are in the center of town. This space is in the center of the core business district of Greenport – it's prime," Desiderio said.

New agents will be hired to staff the space, she added.