

Press Release: January 22, 2015

# TOWN & COUNTRY 2014 HAMPTONS YEAR END HOME SALES REPORT

**TOWN & COUNTRY REAL ESTATE** hereby releases the Hamptons statistics for 2014.

It was a remarkable year for Hamptons Real Estate, particularly the high end as evidenced by 19 home sales \$20 million or more. This was a 138% leap over 2013. Last year, 8 home shared that elite status, this year in **Bridgehampton (which includes Water Mill and Sagaponack)** there were 5 in the last quarter alone. An amazing statistic.

But let's take a look at the remaining 99% of the **Home Sales** for 2014.

**Amagansett** statistically saw the greatest leap in the **Number of Home Sales** with 27% more. In fact, our sweet and sophisticated hamlet of **Amagansett** had a great year with a staggering 63.4% increase in **Total Home Sales Volume** and a **Median Home Sales Price** for the year of \$2 million — nearly 10% higher than last year.

**Sag Harbor** was another jewel in the crown posting 20% more **Home Sales**, a 64% increase in **Total Home Sales Volume** and 18% higher **Median Home Sales Price**. A good year at the Harbor!

**Westhampton (which includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogue)** closed 374 homes or 21% more sales than in 2013.

The **Montauk** market may look like it is softening but that's not at all the case. Here's where boots on the floor tell the real story — **TOWN & COUNTRY Montauk** Associates report it is simply a lack of inventory, that's the issue.

**Bridgehampton (which includes Water Mill and Sagaponack)** almost hit the elusive billion dollar **Total Home Sales Volume** threshold with \$975,741,467 trading hands.

Viewing **All Hamptons Markets Combined** and the year 2014 showed significant gains in all 3 criteria monitored by **TOWN & COUNTRY**, with the high end adding a turbo boost.

To view all reports visit **1TownandCountry.com/Reports**.

Judi A. Desiderio, CEO  
jd@1TownandCountry.com  
631.324.8080

\*Source: The Long Island Real Estate Report

\*\*All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice.



Westhampton  
631.288.3030



Southampton  
631.283.5800



Bridgehampton  
631.537.3200



Sag Harbor  
631.725.2233



East Hampton  
631.324.8080



Montauk  
631.668.0500



Mattituck  
631.298.0600



Southold  
631.765.0500



**1TownandCountry.com**



# Hamptons 2014 Full Year Statistics

## Sag Harbor Area

(Includes Noyack and North Haven)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>139</b>	<b>247,350,744</b>	<b>999,000</b>	<b>18</b>	<b>52</b>	<b>31</b>	<b>26</b>	<b>5</b>	<b>5</b>	<b>1</b>	<b>1</b>
<b>Change</b>	<b>+20%</b>	<b>+63.61%</b>	<b>+17.53%</b>	<b>-5%</b>	<b>-4%</b>	<b>+24%</b>	<b>+160%</b>	<b>-</b>	<b>+150%</b>	<b>-</b>	<b>-</b>
<b>2013</b>	<b>116</b>	<b>151,184,551</b>	<b>850,000</b>	<b>19</b>	<b>54</b>	<b>25</b>	<b>10</b>	<b>5</b>	<b>2</b>	<b>1</b>	<b>-</b>

## Sag Harbor Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>80</b>	<b>127,015,169</b>	<b>1,197,500</b>	<b>2</b>	<b>34</b>	<b>24</b>	<b>16</b>	<b>2</b>	<b>2</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>-8%</b>	<b>+15.45%</b>	<b>+24.09%</b>	<b>-82%</b>	<b>-11%</b>	<b>-11%</b>	<b>+167%</b>	<b>-60%</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>2013</b>	<b>87</b>	<b>110,016,031</b>	<b>965,000</b>	<b>11</b>	<b>38</b>	<b>27</b>	<b>6</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>-</b>

## Shelter Island

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>68</b>	<b>107,806,125</b>	<b>824,500</b>	<b>13</b>	<b>27</b>	<b>14</b>	<b>7</b>	<b>2</b>	<b>5</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>-15%</b>	<b>+24.13%</b>	<b>+12.95%</b>	<b>-28%</b>	<b>-27%</b>	<b>+8%</b>	<b>-22%</b>	<b>-</b>	<b>+400%</b>	<b>-</b>	<b>-</b>
<b>2013</b>	<b>80</b>	<b>86,848,991</b>	<b>730,000</b>	<b>18</b>	<b>37</b>	<b>13</b>	<b>9</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>-</b>

## Southampton Area

(Includes North Sea)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>200</b>	<b>292,093,005</b>	<b>825,000</b>	<b>37</b>	<b>90</b>	<b>43</b>	<b>21</b>	<b>2</b>	<b>5</b>	<b>1</b>	<b>1</b>
<b>Change</b>	<b>+4%</b>	<b>+29.88%</b>	<b>+4.76%</b>	<b>-10%</b>	<b>+13%</b>	<b>-9%</b>	<b>+17%</b>	<b>-33%</b>	<b>+150%</b>	<b>-</b>	<b>-</b>
<b>2013</b>	<b>192</b>	<b>224,885,873</b>	<b>787,500</b>	<b>41</b>	<b>80</b>	<b>47</b>	<b>18</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>-</b>

## Southampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>142</b>	<b>597,456,423</b>	<b>1,912,500</b>	<b>7</b>	<b>19</b>	<b>47</b>	<b>21</b>	<b>18</b>	<b>21</b>	<b>4</b>	<b>5</b>
<b>Change</b>	<b>+11%</b>	<b>+17.84%</b>	<b>-12.17%</b>	<b>-</b>	<b>-14%</b>	<b>+47%</b>	<b>-5%</b>	<b>+13%</b>	<b>+11%</b>	<b>-33%</b>	<b>+25%</b>
<b>2013</b>	<b>128</b>	<b>507,023,610</b>	<b>2,177,500</b>	<b>7</b>	<b>22</b>	<b>32</b>	<b>22</b>	<b>16</b>	<b>19</b>	<b>6</b>	<b>4</b>

## Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quiogue)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>374</b>	<b>468,679,498</b>	<b>820,000</b>	<b>111</b>	<b>126</b>	<b>80</b>	<b>36</b>	<b>9</b>	<b>9</b>	<b>3</b>	<b>-</b>
<b>Change</b>	<b>+21%</b>	<b>+27.86%</b>	<b>+3.14%</b>	<b>+35%</b>	<b>+5%</b>	<b>+25%</b>	<b>+20%</b>	<b>+50%</b>	<b>+50%</b>	<b>+200%</b>	<b>-</b>
<b>2013</b>	<b>309</b>	<b>366,542,667</b>	<b>795,000</b>	<b>82</b>	<b>120</b>	<b>64</b>	<b>30</b>	<b>6</b>	<b>6</b>	<b>1</b>	<b>-</b>

## Hampton Bays

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>236</b>	<b>112,466,198</b>	<b>375,000</b>	<b>170</b>	<b>56</b>	<b>8</b>	<b>1</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>-</b>
<b>Change</b>	<b>+26%</b>	<b>+55.73%</b>	<b>+15.38%</b>	<b>+10%</b>	<b>+93%</b>	<b>+300%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>2013</b>	<b>187</b>	<b>72,219,714</b>	<b>325,000</b>	<b>155</b>	<b>29</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

## Amagansett

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
<b>2014</b>	<b>107</b>	<b>296,694,000</b>	<b>2,000,000</b>	<b>3</b>	<b>12</b>	<b>38</b>	<b>28</b>	<b>16</b>	<b>6</b>	<b>3</b>	<b>1</b>
<b>Change</b>	<b>+27%</b>	<b>+63.40%</b>	<b>+9.59%</b>	<b>-</b>	<b>-25%</b>	<b>+27%</b>	<b>+27%</b>	<b>+60%</b>	<b>+200%</b>	<b>+200%</b>	<b>-</b>
<b>2013</b>	<b>84</b>	<b>181,571,394</b>	<b>1,825,000</b>	<b>3</b>	<b>16</b>	<b>30</b>	<b>22</b>	<b>10</b>	<b>2</b>	<b>1</b>	<b>-</b>

## Bridgehampton

*(Includes Water Mill and Sagaponack)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2014	229	975,741,467	2,655,000	3	29	58	53	32	31	16	7
Change	+4%	+24.11%	+14.19%	-50%	-34%	+18%	+36%	-18%	+11%	+23%	+250%
2013	220	786,185,750	2,325,000	6	44	49	39	39	28	13	2

## East Hampton Area

*(Includes Wainscott)*

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2014	410	519,654,354	865,000	63	183	106	41	13	2	1	1
Change	-10%	-1.49%	+5.97%	-32%	-10%	-6%	+21%	+63%	-33%	-67%	-
2013	458	527,506,816	816,288	93	204	113	34	8	3	3	-

## East Hampton Village

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2014	68	408,531,092	2,500,000	-	10	14	20	8	9	4	3
Change	-6%	+21.51%	+13.25%	-100%	-33%	-18%	+100%	-33%	+29%	-33%	+50%
2013	72	336,199,999	2,207,500	3	15	17	10	12	7	6	2

## Montauk

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2014	110	153,153,998	933,000	9	52	31	12	1	5	-	-
Change	-10%	-8.24%	+16.26%	-	-30%	+55%	+20%	-75%	+25%	-100%	-
2013	122	166,902,140	802,500	9	74	20	10	4	4	1	-

## The Hamptons (All Markets Combined)

	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2014	2,163	4,306,642,073	975,000	436	690	494	282	108	101	33	19
Change	+5%	+22.45%	+8.94%	-2%	-6%	+13%	+34%	-2%	+36%	-	+138%
2013	2,055	3,517,087,536	895,000	447	733	439	211	110	74	33	8