

NORTH FORK Q1 2019 HOME SALES REPORT

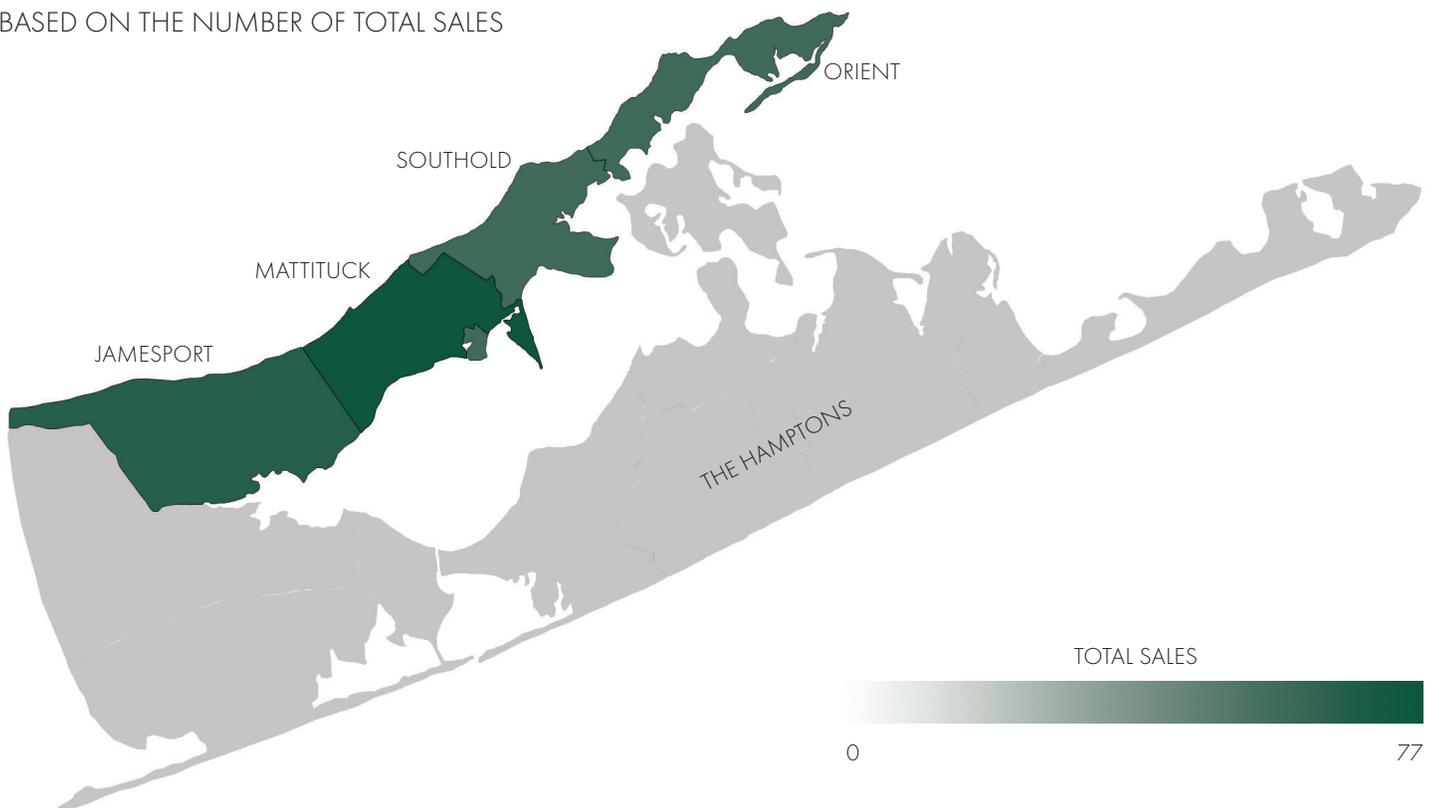
“The first three months of 2019 proved very interesting for our North Fork markets. There’s certainly more black than red on this chart! The real dazzling statistic here is that for the first time the Median Home Sales Price in 3 of 4 markets monitored by Town & Country Real Estate had Median Home Sales Price of \$700,000 or more! This further proves, as we have been saying, the needle is cranking up on this beautiful peninsula. Looking at All North Fork Markets Combined and it is crystal clear – there is more activity on the high end with increases of 9% in the \$1M - \$1.99M and a 50% increase in the \$2M - \$3.49M – both pushing up the Median Home Sales Price for the North Fork for 1st Q 2019 by 6.44% and Total Home Sales Volume by +8%.”

Judi Desiderio, CEO | JD@TCHamptons.com | 631.324.8080

THE NORTH FORK ALL MARKETS COMBINED	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q1 2019	77	\$61,750,625	\$620,000	26	36	12	3	-
	CHANGE	-7.23%	+8.09%	+6.44%	-16.13%	-7.69%	+9.09%	+50%	-
	Q1 2018	83	\$57,128,311	\$582,500	31	39	11	2	-

NORTH FORK HEAT MAP

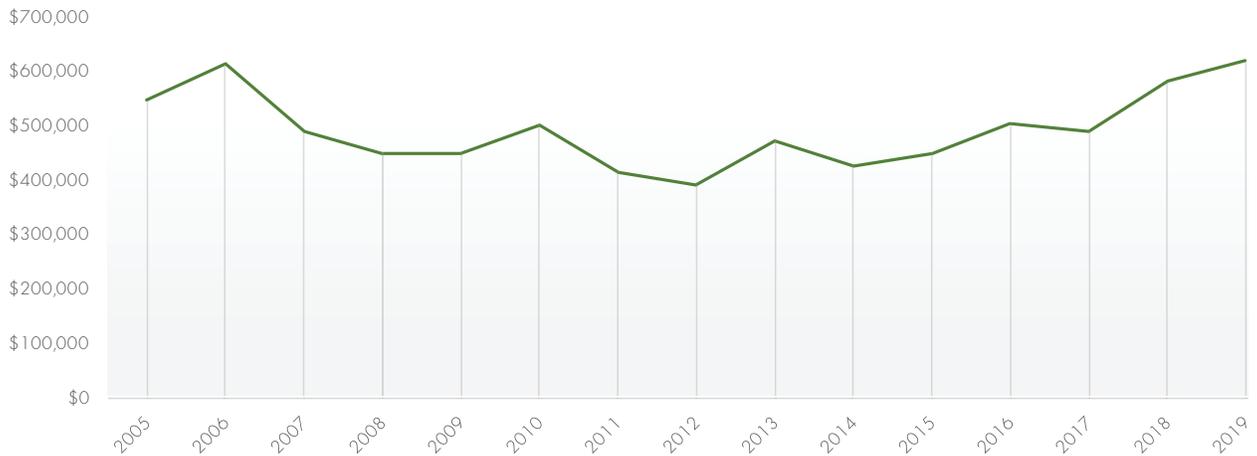
BASED ON THE NUMBER OF TOTAL SALES



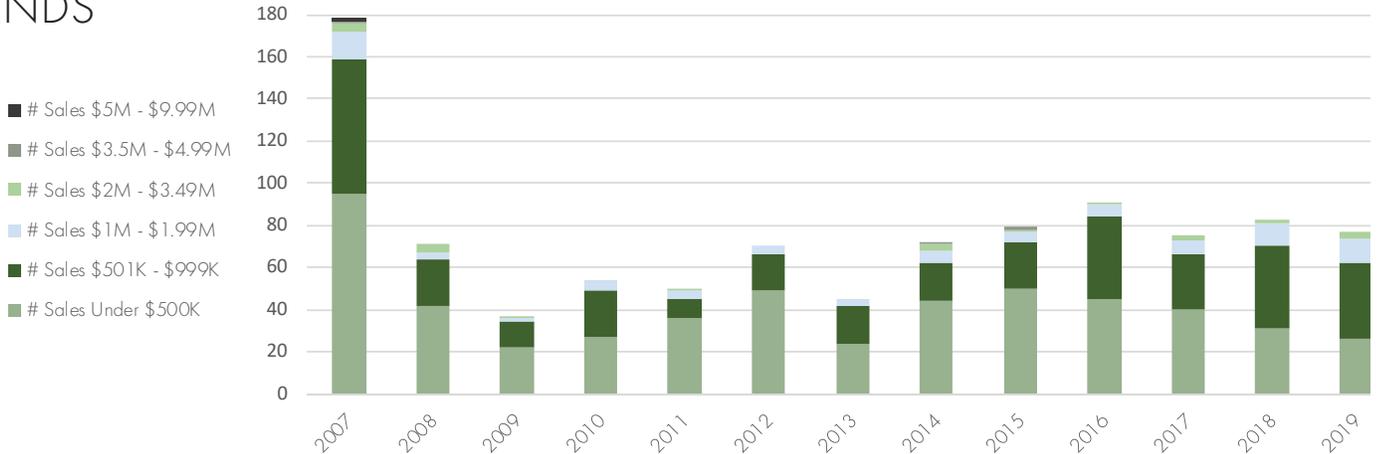
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All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice. (Source: The Long Island Real Estate Report)

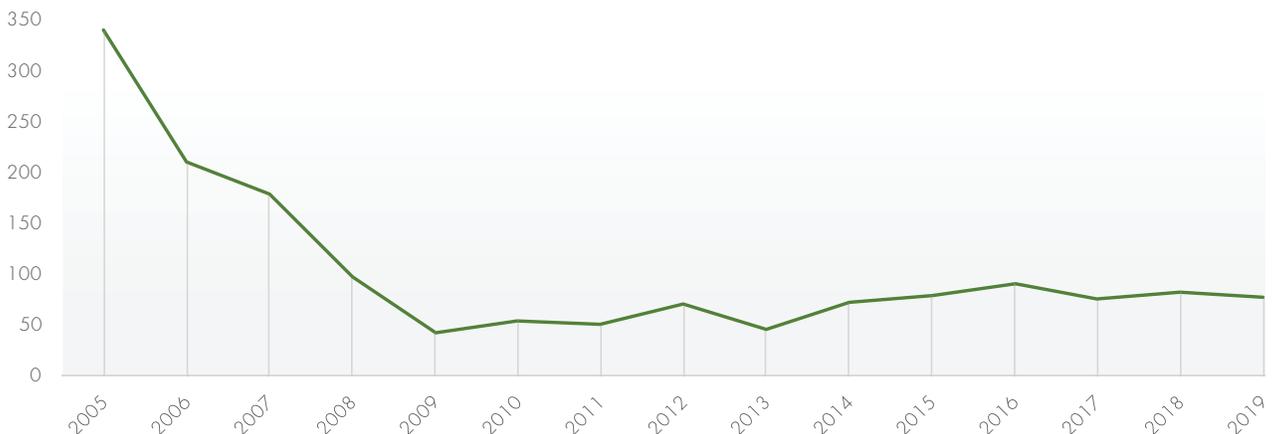
MEDIAN HOME SALES PRICE



SALES TRENDS



TOTAL # OF HOME SALES



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Web# 113202

JAMESPORT & MATTITUCK

"Jamesport (which includes Aquebogue, Baiting Hollow and South Jamesport) had a banner 1st Quarter with increases in all 3 criteria monitored by Town & Country Real Estate: 11% more Number of Home Sales, 17% greater Total Home Sales Volume and a 7% higher Median Home Sales Price. Impressive. Mattituck (which includes Laurel and Cutchogue) also experienced the greatest increase in Total Home Sales Volume – a spectacular +37%! Conversely, there were 16% fewer sales, but that statistic reflects only 4 less home sales."

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JAMESPORT INCLUDES AQUEBOGUE, BAITING HOLLOW, SOUTH JAMESPORT	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q1 2019	20	\$9,925,093	\$458,750	12	8	-	-	-
	CHANGE	+11.11%	+16.89%	+6.69%	+20	-	-	-	-
	Q1 2018	18	\$8,490,961	\$430,000	10	8	-	-	-

MATTITUCK INCLUDES LAUREL AND CUTCHOGUE	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q1 2019	21	\$18,855,100	\$700,000	5	10	5	1	-
	CHANGE	-16%	+37.36%	+33.59%	-58.33%	-16.67%	+400%	-	-
	Q1 2018	25	\$13,727,050	\$524,000	12	12	1	-	-

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Web# 110919

SOUTHOLD & ORIENT

“Orient (which includes East Marion and Greenport) saw a bit of a pull back in activity with 14% fewer transfers and 26% less in Total Home Sales Volume but a considerable rise of 17% in Median Home Sales Price to \$787,500 which, by the way, is the same Median Home Sales Price in Southold (which includes New Suffolk and Peconic) for the 1st Quarter 2019.”

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SOUTHOLD INCLUDES NEW SUFFOLK AND PECONIC	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+	
	Q1 2019	18	\$16,973,932	\$787,500	4	10	3	1	-	-
	CHANGE	-5.26%	+27.50%	+12.50%	-33.33%	-	-	-	-	-
	Q1 2018	19	\$13,312,800	\$700,000	6	10	3	-	-	-

ORIENT INCLUDES EAST MARION AND GREENPORT	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+	
	Q1 2019	18	\$15,996,500	\$787,500	5	8	4	1	-	-
	CHANGE	-14%	-25.93%	+16.67%	+66.67%	-11.11%	-42.86%	-50%	-	-
	Q1 2018	21	\$21,597,500	\$675,000	3	9	7	2	-	-

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