

TOWN & COUNTRY

HAMPTONS 4TH QUARTER 2017

HOME SALES REPORT

The **HAMPTONS** markets closed out the year with a BANG for 2017!

All Hamptons Markets Combined clearly proves 2017 blew 2016 away in the last 3 months year over year. There were 105 more homes, or 36% jump in **Number of Home Sales** and nearly 43% more **Total Home Sales Volume**. No doubt the East End towns are celebrating the inflow to their CPF (Community Preservation Fund) coffers.

Digging deeper into the statistics and you will see **East Hampton Village** and **Southampton Village** once again prove their blue chip status. **East Hampton Village** statistically logged the greatest increases for both the **Number of Home Sales** and **Total Home Sales Volume** (+181%) with a staggering \$4,000,000 **Median Home Sales Price**, which was eclipsed only by **Southampton Village** which produced a **Median Home Sales Price** of \$4,292,500! Impressive! **Southampton Village** closed over \$145 million dollars in the last 3 months of 2017.

| The Hamptons (All Markets Combined) | | | | | | | | | | | |
|-------------------------------------|-----------------|-------------------------|-------------------------|--------------------|--------------------------|-----------------------|-------------------------|-------------------------|-----------------------|---------------------------|----------------|
| | # of Home Sales | Total Home Sales Volume | Median Home Sales Price | # Sales Under 500K | # Sales \$500K to \$999K | # Sales \$1M to 1.99M | # Sales \$2M to \$3.49M | # Sales \$3.5M to 4.99M | # Sales \$5M to 9.99M | # Sales \$10M to \$19.99M | # Sales \$20M+ |
| 4th Q 2017 | 394 | 778,530,780 | 1,058,500 | 50 | 145 | 89 | 59 | 19 | 24 | 6 | 2 |
| Change | +36% | +42.70% | -5.07% | +25% | +56% | +19% | +37% | +36% | +26% | +20% | - |
| 4th Q 2016 | 289 | 545,554,185 | 1,115,000 | 40 | 93 | 75 | 43 | 14 | 19 | 5 | - |

Another top performing market was **East Hampton Area (includes Wainscott)**, closing 92 **Home Sales** in the 4th Quarter 2017.

All in all 11 of the 12 **HAMPTONS** markets monitored by **TOWN & COUNTRY** realized increases or the same **Number of Home Sales** and 10 of the 12 saw gains in **Total Home Sales Volume**. A fine way to close out the year.

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* Source: The Real Estate Report

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