

# NORTH FORK Q2 2019 HOME SALES REPORT

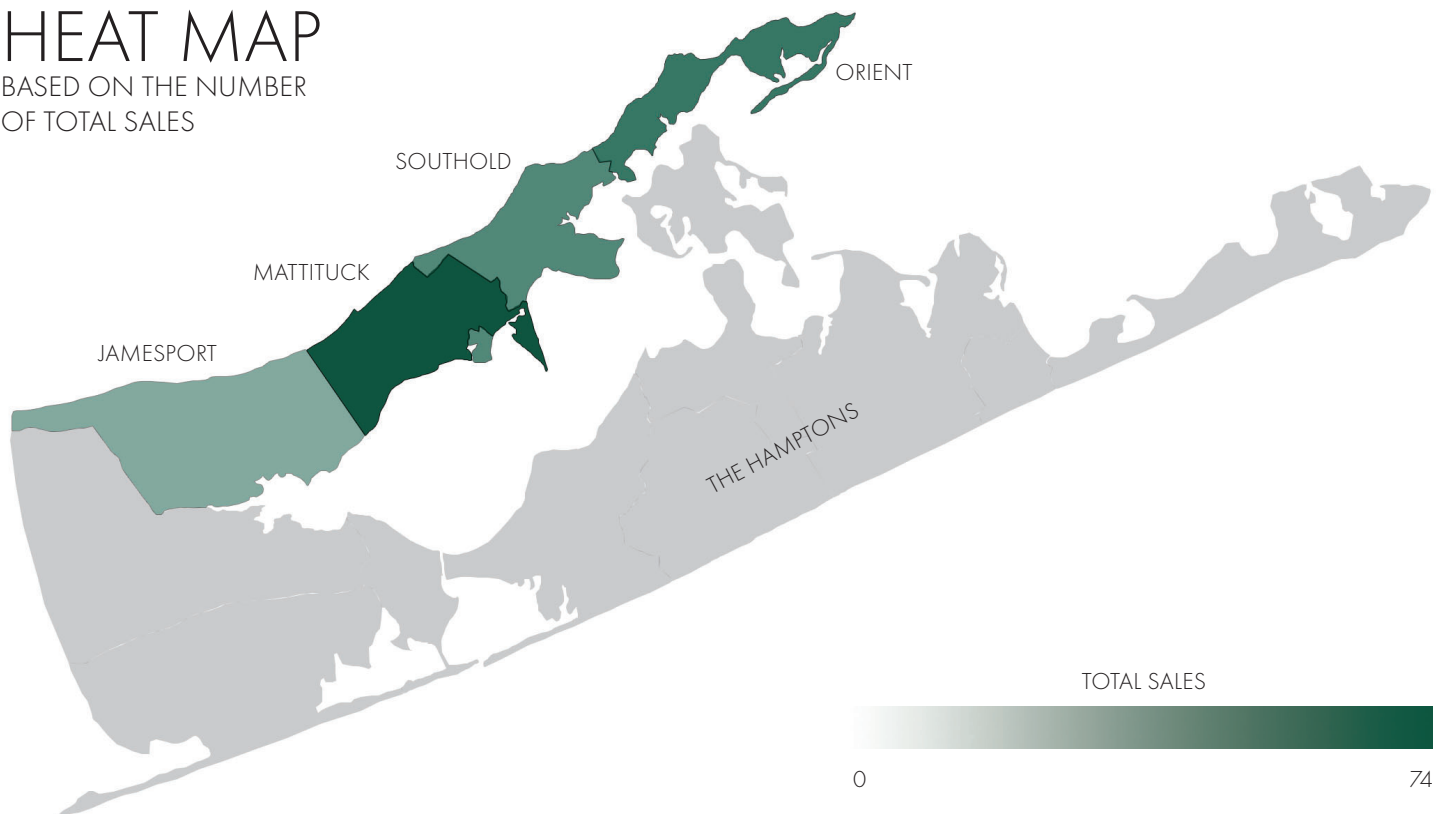
"The North Fork Home Sales for the 2nd Quarter of 2019 took one step forward and two steps back. Looking at All North Fork Markets Combined you will see there were four fewer Home Sales or 5% less, yet the Total Home Sales Volume dropped nearly 11% — this dynamic was due to less activity for home sales over \$1M. Truth be told, the primary issue holding back North Fork Home Sales is a severe lack of inventory, as the demand is certainly there for most price ranges in most markets."

Judi Desiderio, CEO | JD@TCHamptons.com | 631.324.8080

THE NORTH FORK ALL MARKETS COMBINED		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q2 2019	74	51,059,909	573,730	25	40	7	2	-	-
	CHANGE	-5.13%	-10.69%	-7.46%	-13.79%	+8.11%	-22.22%	-33.33%	-	-
	Q2 2018	78	57,171,224	620,000	29	37	9	3	-	-

## NORTH FORK HEAT MAP

BASED ON THE NUMBER  
OF TOTAL SALES

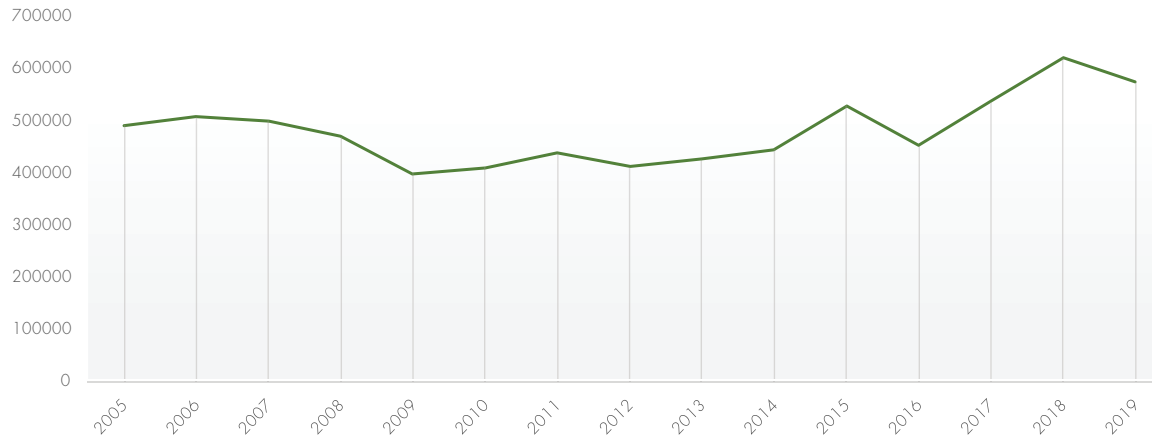


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All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice. [Source: The Real Estate Report Inc.]

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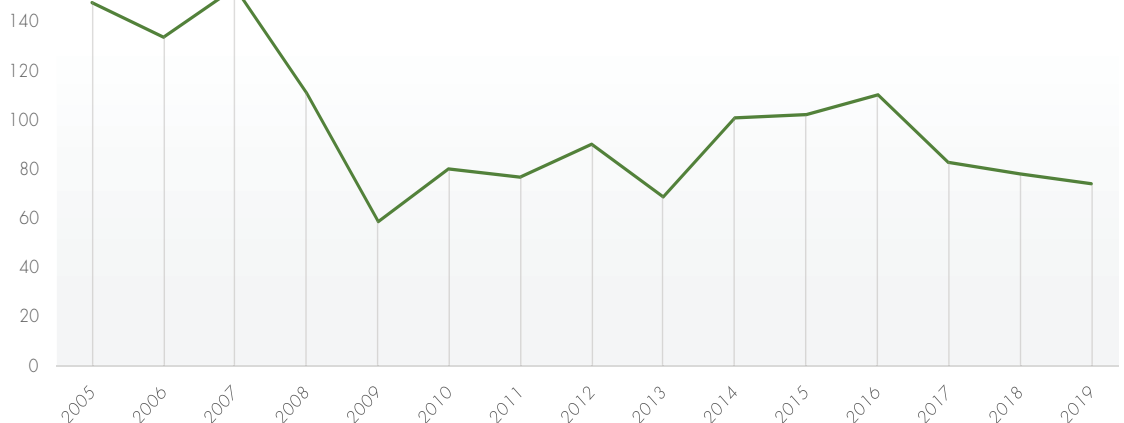
## MEDIAN HOME SALES PRICE



## SALES TRENDS



## TOTAL # OF HOME SALES



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Web# 106467

## JAMESPORT & MATTITUCK

"Jamesport (which includes Aquebogue, Baiting Hollow, and South Jamesport) also realized a pull back with 25% fewer homes changing hands; a 43% decline in Total Home Sales Volume, both yielding a Median Home Sales Price nearly 20% lower than last year, same quarter."

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JAMESPORT INCLUDES AQUEBOGUE, BAITING HOLLOW, SOUTH JAMESPORT		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q2 2019	12	5,024,000	407,500	9	3	-	-	-	-
	CHANGE	-25%	-43.28%	-19.70%	+28.57%	-62.50%	-100.00%	-	-	-
	Q2 2018	16	8,857,343	507,500	7	8	1	-	-	-

MATTITUCK INCLUDES LAUREL AND CUTCHOGUE		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q2 2019	24	15,208,449	582,500	6	18	-	-	-	-
	CHANGE	+14.29%	-12.49%	-21.81%	+20.00%	+38.46%	-100.00%	-100.00%	-	-
	Q2 2018	21	17,379,982	745,000	5	13	2	1	-	-

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Web# 345804

## SOUTHOLD & ORIENT

"Orient (which includes East Marion and Greenport) had a powerful second quarter. There was a 33% increase in the Number of Home Sales and a staggering 61% rocket up in Total Home Sales Volume from \$10.9M in 2018 to \$17.6 in 2019. This was thanks to the only two North Fork Home Sales over \$2M. One in East Marion and one in Orient. Conversely, Southold (which includes New Suffolk and Peconic) experienced a drop of nearly 31% in the Number of Home Sales; a 34% decline in Total Home Sales Volume and a 6.7% dip in Median Home Sales Price."

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SOUTHOLD INCLUDES NEW SUFFOLK AND PECONIC	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q2 2019	18	13,272,000	601,750	4	10	4	-	-
	CHANGE	-30.77%	-33.81%	-6.71%	-63.64%	+11.11%	-	-100.00%	-
	Q2 2018	26	20,052,399	645,000	11	9	4	2	-

ORIENT INCLUDES EAST MARION AND GREENPORT	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Q2 2019	20	17,555,460	591,230	6	9	3	2	-
	CHANGE	+33.33%	+61.33%	+9.49%	-	+28.57%	+50.00%	-	-
	Q2 2018	15	10,881,500	540,000	6	7	2	-	-

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