

# NORTH FORK 2Q 2020 HOME SALES REPORT

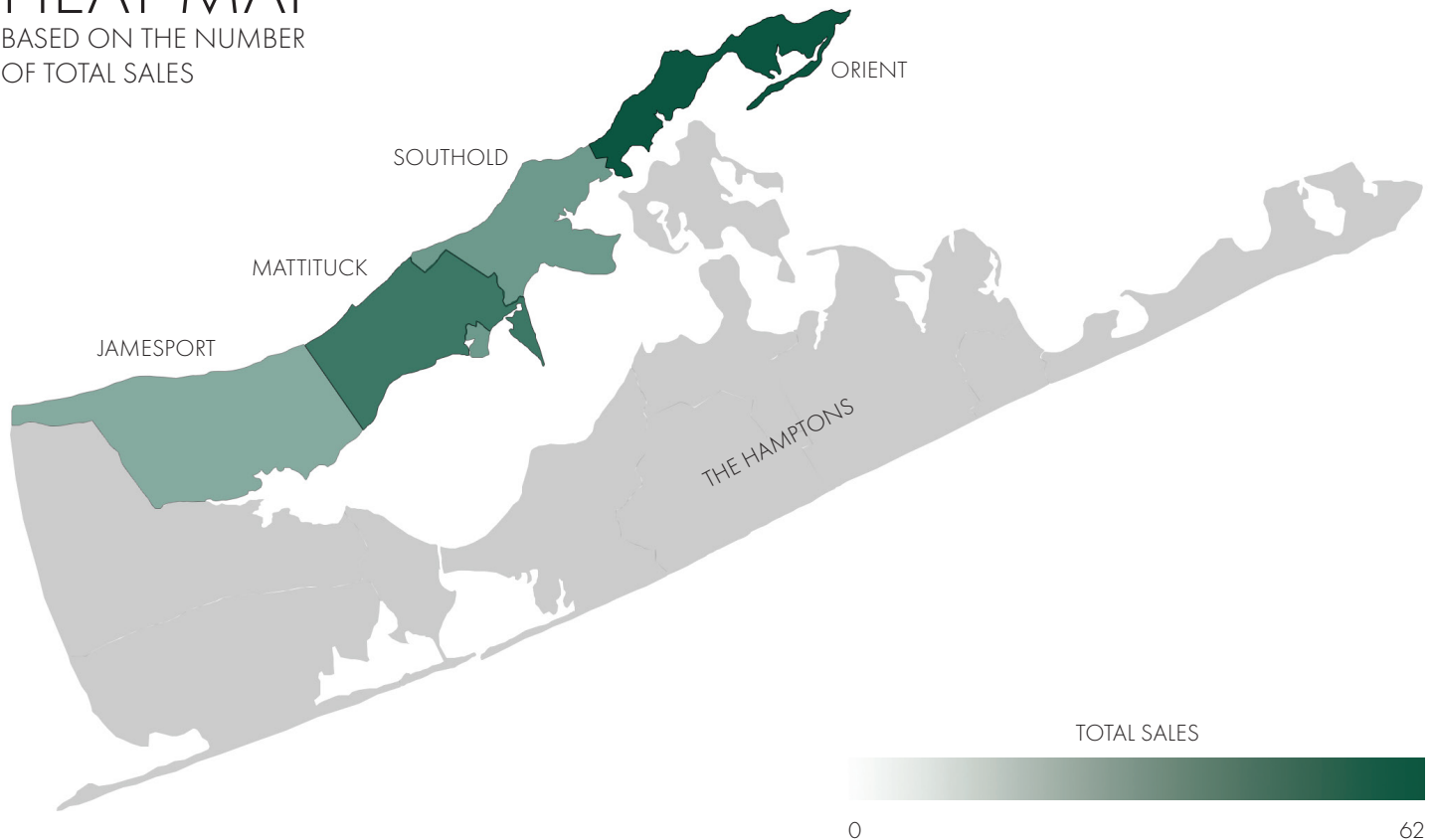
"The COVID-19 lockdown had a negative impact on All North Fork Markets. While this 2nd Quarter looked like a pullback in activity, I can say with confidence that the activity level moving forward to the 3rd Quarter will be vastly different. The North Fork is no longer the best kept secret on the East End — the word is out."

Judi Desiderio, CEO | JD@TCHamptons.com | 631.324.8080

THE NORTH FORK ALL MARKETS COMBINED	# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	2Q 2020	62	42,422,225	585,000	27	25	9	1	-
	CHANGE	-16.22%	-16.92%	+1.96%	+8.00%	-37.50%	+28.57%	-50.00%	-
	2Q 2019	74	51,059,909	573,730	25	40	7	2	-

## NORTH FORK HEAT MAP

BASED ON THE NUMBER  
OF TOTAL SALES



To view all reports visit: <https://www.townandcountryhamptons.com/market-reports>

All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice. (Source: The Real Estate Report Inc.)



EAST HAMPTON

BRIDGEHAMPTON

SOUTHAMPTON

WESTHAMPTON BEACH

MONTAUK

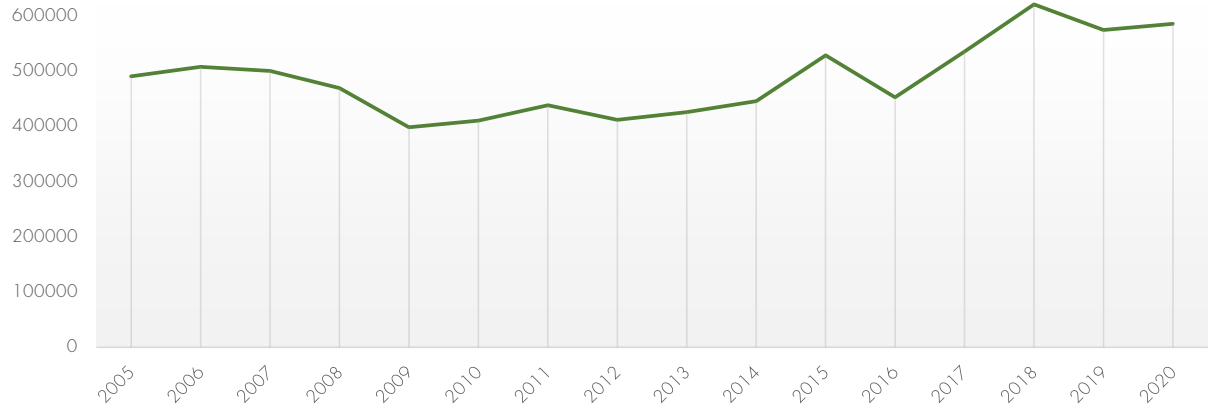
MATTITUCK

GREENPORT

TOWNANDCOUNTRYHAMPTONS.COM

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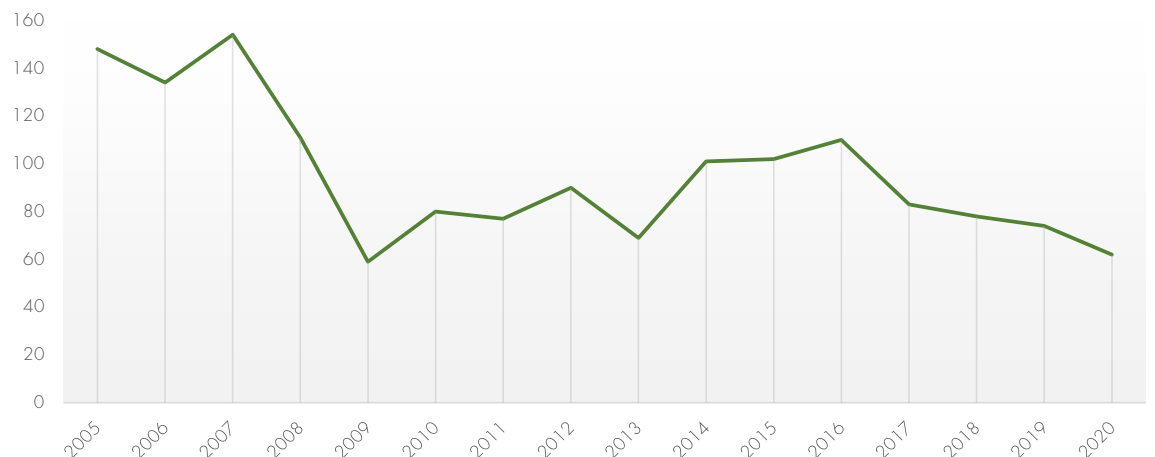
## MEDIAN HOME SALES PRICE



## SALES TRENDS



## TOTAL # OF HOME SALES



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## JAMESPORT & MATTITUCK

"Mattituck (which includes Laurel and Cutchogue) experienced a surge of 23.2% increased Median Home Sales Price to \$717,500 2nd Quarter 2020 from \$582,500 same period 2019. But, the Number of Home Sales dropped -25% year-over-year. Jamesport (which includes Aquebogue, Baiting Hollow, and South Jamesport) experienced a quarter of unremarkable difference 2nd Quarter 2020 from 2019."

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JAMESPORT INCLUDES AQUEBOGUE, BAITING HOLLOW, SOUTH JAMESPORT		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	2Q 2020	10	5,030,500	387,000	7	2	1	-	-	-
	CHANGE	-17%	+0.13%	-5.03%	-22.22%	-33.33%	-	-	-	-
	2Q 2019	12	5,024,000	407,500	9	3	-	-	-	-

MATTITUCK INCLUDES LAUREL AND CUTCHOQUE		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	2Q 2020	18	12,160,000	717,500	6	10	2	-	-	-
	CHANGE	-25.00%	-20.04%	+23.18%	-	-44.44%	-	-	-	-
	2Q 2019	24	15,208,449	582,500	6	18	-	-	-	-

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## SOUTHOLD & ORIENT

"Southold (which includes New Suffolk and Peconic) also enjoyed an uptick in Median Home Sales Price of 16.3% to \$700,000 from \$601,750 for the 2nd Quarter 2020 from 2019. Orient (which includes East Marion and Greenport) had only 1 less home sale compared to last year but with that sale being over \$2,000,000 it resulted in the Median Home sales Volume slipping -21.7%."

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SOUTHOLD INCLUDES NEW SUFFOLK AND PECONIC		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	2Q 2020	15	11,490,000	700,000	5	7	3	-	-	-
	CHANGE	-16.67%	-13.43%	+16.33%	+25.00%	-30.00%	-25.00%	-	-	-
	2Q 2019	18	13,272,000	601,750	4	10	4	-	-	-

ORIENT INCLUDES EAST MARION AND GREENPORT		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	2Q 2020	19	13,741,725	555,000	9	6	3	1	-	-
	CHANGE	-5.00%	-21.72%	-6.13%	+50.00%	-33.33%	-	-50.00%	-	-
	2Q 2019	20	17,555,460	591,230	6	9	3	2	-	-

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