James Lane

Real Estate Confab: Let's Talk 2023 Rentals!

Ty Wenzel | February 6, 2023

Ahhh Summer! It's one of the major reasons why we make the East End our home. The beaches, the sunsets, alfresco dining, the gardens, boating, and surfing. The experience is nothing short of epic and it's what keeps us going as we get through the doldrums of winter. It's freezing outside, the trees are naked as their branches sway and crash in the frigid wind —but the traffic is picking up, which means one thing: the Hamptons summer rental season is underway.

Judi Desiderio, Town & Country Real Estate

"Rentals and sales are normally inversely related, so we anticipate a very good rental season since in the second half of 2022 home sales were off. All Town & Country offices have been negotiating leases since the start of this year and the momentum has continued to grow."

