

REV YOUR ENGINES



Oceanfront. web# 878040



\$14,750,000 New Construction. web# 904852

\$4,495,000

If you're a skier -- tighten your straps --
Time to shake off uncertainty and get in the game before you miss the opportunity.
Enough whining about interest rates... REALLY?? You didn't realize 3% was artificially low?
NEWS FLASH -- the current rates are in the zone of normality.

It's time to jump in -- the water is fine.
Rentals are already in full swing... many have already decided to rent for 2024.
We covered that last month... this month the news is SALES!

Lifestyle changes are on the minds of many of our clients.
10,000 Baby Boomers retire every day!
They are choosing to move closer to family, or warmer winters, or bucket list travel... all are motivators.
There's some scaling down, some scaling up and some moving on.
We're expecting inventory to tick up -- though not enough to radically shift the price needle.
Interest rates are stabilizing in the normal zone and sideliners are jumping in.
If you wait for interest rates to drop or prices to come down, you will probably miss opportunities.
There's no such thing as timing this market. There are way too many extenuating factors that influence our markets.

Whether you are looking to invest in East End Dirt, as I call it,
or planning to buy a place for the family to vacation together,
or maybe just a cottage in your Happy Place,
sales will be moving soon -- are you ready for summer?
Don't blink -- it will be here before you know it.

From Cottages to Castles -- T&C is your Broker, on the North Fork & throughout the Hamptons.

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